

the
**Manipulated
Mind**

Denise Winn

Contents

1	Introduction	1
2	Brainwashing	6
3	Unquestioned Beliefs	36
4	Conditioning	54
5	The Influencing Effects of Feelings	82
6	Attitude Influence	99
7	Hypnosis	138
8	Sudden Conversion	153
9	The Professional at Work	178
10	Resisting Influence	202
	Bibliography and Acknowledgements	213