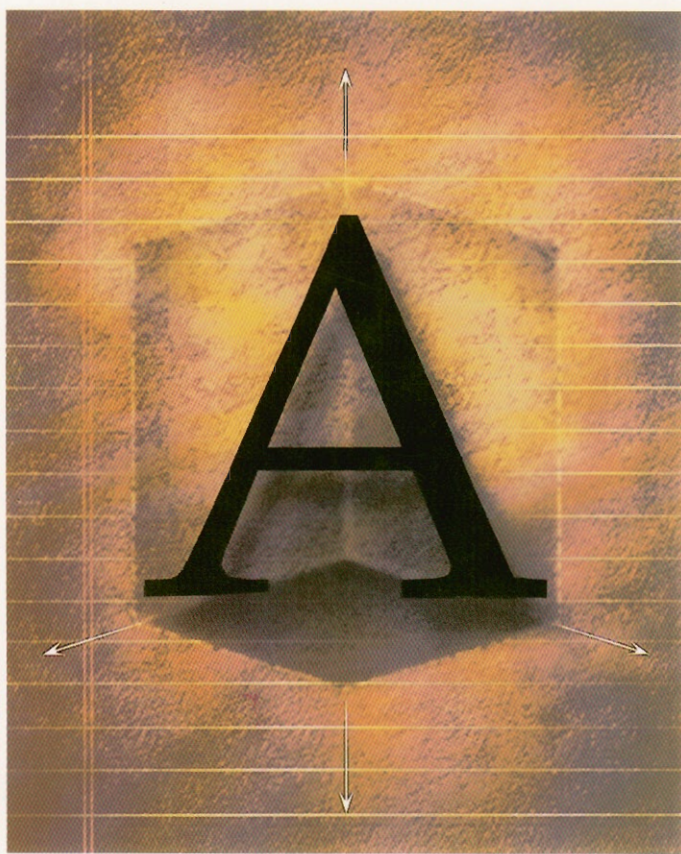


The LANGUAGE *of*
LEADERSHIP



Roger Soder

Contents

Foreword	ix
<i>John I. Goodlad</i>	
Preface	xiii
Acknowledgments	xix
The Author	xxi
1. Persuasion: A Critical Function of Leadership	1
2. Information Seeking: Principles, Strategies, Costs	27
3. The Ethics and Ecology of Persuasion	59
4. The Political Context of Leadership	91
5. Leadership, Reconciliation, and Reconstitution	117
6. Reflections and Directions	151
Notes	171
Index	203