

ZCZC N173
MAHATHIR - SYSTEM
BN

PULAU PINANG, NOV. 27 (BERNAMA) -- (DATUK SERI DR. MAHATHIR MOHAMED SAID TONIGHT THE GOVERNMENT'S DECISION TO USE THE TURNKEY SYSTEM IN CONSTRUCTION PROJECTS IS APPROPRIATE AND BENEFICIAL.

SPEAKING AT A DINNER OF THE MALAYSIAN MALAYS CHAMBER OF COMMERCE AND INDUSTRY, DATUK SERI DR. MAHATHIR SAID THE SYSTEM ENSURED SPEEDY WORK AND GAVE NEW IDEAS TO LOCAL CONTRACTORS JUST AS IN JAPAN AND SOUTH KOREA.

HE SAID BUMIPUTERA CONTRACTORS SHOULD NOT THINK THAT THE GOVERNMENT IGNORED THOSE WHO WERE NEW IN THE CONSTRUCTION INDUSTRY.

THEY SHOULD INSTEAD REGARD THE SYSTEM AS A MEANS OF INCREASING THEIR EXPERTISE IN LARGE-SCALE CONSTRUCTION WORKS.

HE WAS COMMENTING ON COMPLAINTS BY BUMIPUTERA CONTRACTORS THAT THE SYSTEM WAS NOT SUITABLE FOR THOSE WHO WERE NEW IN THE INDUSTRY.

-- MORE 0100/II

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HE ADDED THAT THE SYSTEM WILL ENABLE CONTRACTORS TO ACQUIRE VARIOUS PERQUISITES SUCH AS TECHNICAL AND MANPOWER WITHOUT HAVING TO ASK FOR HELP FROM OTHERS AS IS NORMALLY THE CASE.

HE ALSO URGED BUMIPUTERA BUSINESSMEN AND CONTRACTORS TO AMALGAMATE FOR A PROJECT.

THIS WILL ENABLE THEM TO INCREASE THEIR INVOLVEMENT WITHOUT HAVING TO COMPETE AMONG THEMSELVES.

TO DO BUSINESS BY AMALGAMATION IS ALSO MORE PROFITABLE IN TERMS OF SHARING SKILLS, CAPITAL AND RISK, HE SAID.

+DO NOT BE GREEDY AND EXPECT QUICK PROFITS BY DOING BUSINESS ON YOUR OWN AS THIS MEANS COMPETITION IN THE SAME BUSINESS WHICH WILL LEAD TO FAILURE AND LOSS,+ HE SAID.

HE CITED THE EXAMPLES OF SEVERAL LARGE COMPANIES ABROAD WHO SUCCEED IN A PARTICULAR INDUSTRY BY AMALGAMATION WITH OTHER COMPANIES INSTEAD OF COMPETING AMONG THEMSELVES.

-- BERNAMA 0103/II