

MAHATHIR - CIRCULAR
BM

83 (P)
KUALA LUMPUR, JULY 31 (BERNAMA)-- (DATUK SERI DR MAHATHIR MOHAMAD HAS ISSUED A CIRCULAR TO ALL HEADS OF GOVERNMENT DEPARTMENTS EXPLAINING THE GOVERNMENT'S NEW POLICIES REGARDING THE LOOK EAST CONCEPT, MALAYSIA INCORPORATED, PRIVATISATION AND LEADERSHIP BY EXAMPLE.

ON THE LOOK EAST POLICY, THE PRIME MINISTER SAID THIS MEANT EMULATING COUNTRIES IN THE EAST WHICH ARE FAST DEVELOPING IN THE EFFORTS TO DEVELOP MALAYSIA.

MATTERS DESERVING ATTENTION ARE DILIGENCE AND DISCIPLINE IN WORK LOYALTY TO THE NATION AND INDUSTRY OR TRADE WHERE THE EMPLOYEES GIVE PRIORITY TO GROUP AND NOT INDIVIDUAL EFFORTS.

THE POLICY ALSO STRESSED ON PRODUCTIVITY AND HIGH QUALITY, UPGRADING EFFICIENCY, CUTTING DOWN WASTE AND NARROWING THE GAPS BETWEEN EXECUTIVES AND WORKERS, MANAGEMENT SYSTEM WHICH CONCENTRATES LONG-TERM SUCCESS AND OTHER FACTORS WHICH CAN CONTRIBUTED TO NATIONAL DEVELOPMENT.

THE CIRCULAR HAS BEEN PASSED TO SECRETARIES-GENERAL OF THE MINISTRIES, HEADS OF FEDERAL GOVERNMENT DEPARTMENTS, DIRECTORS-GENERAL OF STATUTORY BODIES AND STATE SECRETARIES FOR DISSEMINATION TO THEIR STAFF SO THAT THEY CAN FULLY UNDERSTAND THESE POLICIES. -- MORE 1414/OM

MAHATHIR-CIRCULAR 2 KUALA LUMPUR

THE PRIME MINISTER EXPLAINED IN THE CIRCULAR THAT THE LOOK EAST CONCEPT DID NOT MEAN ASKING FROM THE EASTERN COUNTRIES OR TRANSFERRING RESPONSIBILITY OF DEVELOPING THE NATION TO THOSE COUNTRIES.

+THE RESPONSIBILITY TOWARDS OUR COUNTRY ARE OUR OWN AND NOT OTHERS'+ HE SAID.

DATUK SERI DR MAHATHIR SAID THE CONCEPT DID NOT MEAN PURCHASING ALL OUR REQUIREMENTS OR GIVING CONTRACTS TO COMPANIES IN THE EAST EXCEPT WHEN THEIR OFFERS ARE GOOD.

ON THE MALAYSIA INCORPORATED CONCEPT, HE SAID THIS MEANT THAT MALAYSIA IS A COMPANY WHERE BOTH THE GOVERNMENT AND THE PRIVATE SECTOR ARE JOINT OWNERS.

+IF MALAYSIA IS CONSIDERED A COMPANY, THEN MALAYSIANS, WHO ARE EITHER GOVERNMENT OR PRIVATE SECTOR WORKERS, ARE ALSO THE OWNERS AND EMPLOYEES IN MALAYSIA INCORPORATED.

+THE COMPANY THEREFORE DEPENDS ON THE EFFORTS AND COOPERATION OF ALL SIDES EITHER FROM THE GOVERNMENT OR THE PRIVATE SECTOR'+ HE SAID. -- MORE 1416/OM.

ZCZC N058:

MAHATHIR - CIRCULAR 3 KUALA LUMPUR

HE STRESSED THAT THE GOVERNMENT SHOULDERED ALL EXPENDITURES INCLUDING STAFF SALARIES FROM THE TAXES AND REVENUES COLLECTED FROM ACTIVITIES AND PROFITS OF PRIVATE BUSINESSES AND INDUSTRIES.

+MORE PROGRESS AND SUCCESS FOR THE PRIVATE SECTOR AND MORE BUSINESSES AND INDUSTRIES MEANS MORE REVENUE AND TAXES TO BE COLLECTED BY THE GOVERNMENT.

+BETTER EFFICIENCY AND SPEEDIER SERVICES FROM THE GOVERNMENT MEANS GREATER POSSIBILITY FOR THE COMPANIES TO GET PROFITS,+ HE SAID.

ON THE OTHER HAND, IF THE GOVERNMENT PROVIDED POOR SERVICE, THE PRIVATE SECTOR WOULD NOT MAKE THE DESIRED PROFITS AND THEY WOULD HAVE TO INCREASE PRICES TO SUBSIDISE MANAGEMENT EXPENSES.

UNDER SUCH CIRCUMSTANCES, THE GOVERNMENT WOULD NOT ONLY FAIL TO COLLECT MORE TAXES, BUT THE PEOPLE'S WAY OF LIFE WOULD ALSO CHANGE CAUSING VARIOUS ADVERSE EFFECTS.

DATUK SERI DR MAHATHIR CONSIDERED MALAYSIA INCORPORATED AS A COOPERATION CONCEPT BETWEEN THE GOVERNMENT AND THE PRIVATE SECTOR SO THAT THE LATTER COULD ATTAIN SUCCESS AND UPGRADE IT CONTRIBUTIONS TOWARDS NATIONAL DEVELOPMENT. -- MORE 1422/OM

ZCZC N059:

MAHATHIR - CIRCULAR 4 KUALA LUMPUR

ON PRIVATISATION, HE SAID IT MEANT THE TRANSFER OF GOVERNMENT SERVICES AND INDUSTRIES TO THE PRIVATE SECTOR.

NORMALLY, COMPANIES AND SERVICES OWNED AND MANAGED BY THE GOVERNMENT WERE LESS SUCCESSFUL OR WERE RUN AT A LOSS AS THE GOVERNMENT MANAGEMENT METHODS DIFFERED VASTLY FROM THAT OF THE PRIVATE SECTOR.

ON THE OTHER HAND, PRIVATE BUSINESSES AND INDUSTRIES WERE USUALLY PROFITABLE.

IF GOVERNMENT ENTERPRISES WERE TRANSFERRED TO THE PRIVATE SECTOR, THE GOVERNMENT WOULD COLLECT PROFITS THROUGH TAXES ON THE COMPANIES.

BETWEEN 40 AND 50 PER CENT OF THE COMPANIES' PROFITS WOULD FILL GOVERNMENT COFFERS. THIS WOULD BE PREFERABLE RATHER THAN THE GOVERNMENT ITSELF RUNNING THESE BUSINESSES CONTINUOUSLY AT A LOSS, THUS BECOMING A BURDEN NOT ONLY TO THE GOVERNMENT BUT ALSO TO THE PEOPLE. -- MORE 1426/ OM

ZCZC N060:

MAHATHIR-CIRCULAR 5 KUALA LUMPUR

THE PRIME MINISTER ASSURED THAT THE PRIVATISATION PROCESS WOULD BE MADE FOLLOWING A DETAINED STUDY.

ON THE LEADERSHIP BY EXAMPLE CONCEPT, HE HOPED IT WOULD BE PRACTISED BY THE POLITICIANS AND PUBLIC SERVICES STAFFS.

HE HOPED ALL GOVERNMENT SERVANTS WOULD BE ABLE TO IMPLEMENT THE POLICIES ACCORDING TO THEIR ORIGINAL OBJECTIVES WITHOUT CONFUSION. --
BERNAMA 1428/OM