

KUALA LUMPUR, Sat. — Malaysian businessmen should "stop moaning" and start taking risks if they want to be successful in business, Prime Minister Datuk Seri Dr Mahathir said today.

"Be daring and introduce new technology," he told them.

"They should stop moaning that there is insufficient technology transfer.

"They should stop expecting technology transfer as their right but instead make efforts to acquire this technology.

"Complicated technology can turn out to be easy if genuine efforts are made to acquire them," he added at the launching of the made-in-Malaysia computer *Accent 2001* here today.

He said they should not sit back

Start taking risks, PM tells local traders

and "wait for the technology to flow to us without making efforts to acquire more."

Dr Mahathir said, however, technology alone would not be successful unless there was a good marketing technique.

"That is why we see Americans and Western nations which invented new technology but cannot sell their products well. On the other hand, the Japanese who bought these technology made money.

"It is the presentation, the selling

methods that count," he added.

Dr Mahathir hoped Melewar Corporation, the company assembling the computer, would keep up with the challenging world of computers.

Earlier, Melewar Corporation chairman Tunku Iskandar Tunku Abdullah, said the computer had 40 per cent local content which would be increased to 60 per cent next year.

He said 30 per cent of the computers would be for local market while the remaining would be exported.