

D975

U E576 ENG
MAHATHIR - MANAGEMENT R'R'R'
BM

KUANTAN, DEC 27 (BERNAMA) -- THE GOVERNMENT HAS FOUND OUT THAT BUMIPUTERA ENTREPRENEURS HAVE FAILED MAINLY BECAUSE OF THEIR WEAKNESS IN BUSINESS MANAGEMENT, DATUK SERI DR MAHATHIR SAID TONIGHT.

THE PRIME MINISTER SAID TRAINING ORGANISED BY THE GOVERNMENT IN BUSINESS MANAGEMENT DID NOT RECEIVE ANY RESPONSE FROM BUMIPUTERA ENTREPRENEURS.

THE GOVERNMENT'S ANALYSIS REVEALED THAT IT WAS NOT APPROPRIATE TO GIVE ALL FACILITIES TO BUMIPUTERA ENTREPRENEURS, HOPING THAT THEIR BUSINESSES WOULD PROGRESS, HE SAID AT A DINNER HELD IN CONJUNCTION WITH THE GENERAL MEETING OF THE MALAYSIAN MALAY CHAMBER OF COMMERCE AND INDUSTRY (MMCCI) HERE.

+WE WERE OF THE OPINION THAT THE PROBLEM BESETTING BUMIPUTERA ENTREPRENEURS WAS THAT THEY DID NOT HAVE FACILITIES, LICENCES, CAPITALS, BUSINESS PREMISES AND WE TRY TO GET FROM THE GOVERNMENT ALL THESE THINGS THAT THEY THOUGHT THEY LACKED.

HE SAID THAT INSPITE OF ALL THIS, THERE WAS STILL NO IMPROVEMENT IN THE ACHIEVEMENT OF BUMIPUTERA ENTREPRENEURS AND +WE ASKED OURSELVES, MAYBE THERE WERE OTHER REASONS.+

+AND WE FOUND OUT THAT WHAT WAS LACKING WAS IN THE FIELD OF BUSINESS MANAGEMENT. THIS WAS THE WEAKNESS THAT ATTRIBUTED TO FAILURES AMONG THE ENTREPRENEURS,+ HE SAID. -- MORE.

2348MST 27 12 89

D978

U E577 ENG
MAHATHIR - MANAGEMENT 2 KUANTAN R'R'R'

UNFORTUNATELY, DATUK SERI DR MAHATHIR SAID THE GOVERNMENT HAD ON MANY OCCASIONS TRIED TO GIVE THEM TRAINING IN THE FIELD CONCERNED BUT THERE WAS NO RESPONSE.

HE CITED, AS AN EXAMPLE, THE CONSTRUCTION OF THE DAYABUMI COMPLEX IN KUALA LUMPUR WHICH WAS AWARDED TO A JAPANESE CONTRACTOR.

HE SAID THE CONTRACTOR WAS WILLING TO GIVE THE OPPORTUNITY TO BUMIPUTERA CONTRACTORS TO LEARN HOW THE COMPLEX WAS BUILT BUT NO ONE WAS WILLING TO COME FORWARD.

+ALSO WHEN WE INVITED ENGINEERS TO SEE HOW THE JAPANESE COULD DO THEIR JOBS WELL...THERE WAS NO RESPONSE AT ALL, EVERYONE WAS BUSY,+ HE SAID.

DATUK SERI DR MAHATHIR ALSO MENTIONED OF DIFFICULTY IN THE PAST FACED BY MALAYSIAN CONTRACTORS WHO WERE AWARDED CONTRACTS IN FOREIGN COUNTRIES SUCH AS MADINAH WHILE JAPANESE AND KOREAN CONTRACTORS, WHO DID NOT UNDERSTAND SYSTEM OF WORK AND CONTRACT IN THIS COUNTRY, COULD COMPLETE THEIR WORKS ON TIME.

+NATURALLY THERE ARE THINGS WE COULD LEARN FROM THEM BUT I AM SAD THAT WHEN WE GIVE THEM THE OPPORTUNITY TO LEARN THEY ALL HAVE NO TIME,+ HE SAID. -- MORE.

0001MST 28 12 89

D983

U E578 ENG
MAHATHIR - MANAGEMENT 3 KUANTAN R'R'R'

DATUK SERI DR MAHATHIR ALSO SAID THE 19 PER CENT OWNERSHIP OF BUMIPUTERAS IN CORPORATE SHARE WAS VERY SMALL WHEN COMPARED TO THE SUBSTANTIAL INVESTMENT PUMPED IN BY THE GOVERNMENT.

FURTHERMORE, 15 PER CENT OF THIS OWNERSHIP WAS THROUGH THE EFFORTS OF BUMIPUTERA AGENCIES SET UP BY THE GOVERNMENT, HE SAID.

HE SAID THE RELAXATION PROVIDED UNDER THE NEW ECONOMIC POLICY (NEP) TO BUMIPUTERA ENTREPRENURS HAD PRODUCED THE BANKRUPT AND BORROWERS.

+WE ASK IF THE NEP HAS BROUGHT US ANY GOOD..IF PREVIOUSLY, WE WERE NOT HUNTED BY THE BANKS, NOW WE DO,+ HE SAID.

THE PRIME MINISTER CALLED ON THE BUSINESSMEN TO LOOK INTO THEMSELVES, FIND THEIR FAULTS AND CORRECT THEM, VOICING CONFIDENCE THAT ONLY THEN WOULD THEY BE SUCCESSFUL.

ALSO PRESENT WERE DATUK SERI DATIN PADUKA DR SITI HASMAH MOHAMAD ALI, PAHANG DEPUTY MENTERI BESAR DATUK ABDUL AZIZ ABDUL RAHMAN AND MMCCI'S RE-ELECTED PRESIDENT SENATOR DR NAWAWI MAT AWIN. -- BERNAMA.
0009MST 28 12 89