

25 JUL 1996

TWO MoUs AND A JOINT-VENTURE SIGNED

LANGKAWI, July 25 (Bernama) -- The inaugural Langkawi International Airport Technology and Ground Support Exhibition (AIRPORTEX '96) today saw the signing of two Memoranda of Understanding (MoUs) and a joint venture agreement.

The first MoU was between JR Vision Sdn Bhd, a company established to operate airport television and closed circuit television and Concourse Communication Ltd. of the United Kingdom.

Concourse Communication is one of the world's leading digital narrowcast television suppliers.

The MoU would pave way for both companies, working under the name of JR Concourse Vision to install and operate the Concourse Vision Airport Television System at 14 airports in Malaysia, Asean and other countries.

JR Concourse Vision system utilises digital video technology to manage communications cost-effectively through a Closed Circuit Television centre connected to all terminals.

It runs automatically to a pre-set programme with a significant advantage that it can also be constantly updated whenever required using either CD-ROM or datacast satellite.

JR Vision Sdn Bhd was represented by its group chairman Raja Tan Sri Aznam Raja Haji Ahmad while the British company by its chairman Sir Paul Judge.

The second MoU was between Transnorm System Sdn Bhd, the local manufacturer of custom built equipment for material handling such as the spiral and flat curve conveyors and Nitta Corporation of Japan.

Under the MoU, Nitta Corporation would purchase 200 curves for general industries in Japan.

The Malaysian company also signed a contract with GEC Alsthom of the United Kingdom to supply the same products to be used at the Heathrow and Gatwick airports.

Both MoUs and contract are worth about RM6 million. Transnorm System Sdn Bhd was represented by its managing director Richard Coles while Nitta Corporation by its chairman, Seiichi.

Meanwhile, the joint venture agreement was between GSE Manufacturing Sdn Bhd and Pt Narofel Teknik of Indonesia which would enable the Malaysian company to manufacture ground support equipment for aircraft locally using the latter's home-grown technology.

GSE Manufacturing managing director Cheah Mang Fui said they were proud to be the first Malaysian company to venture into the manufacturing of ground support equipment using Indonesian technology.

"We are convinced that there is tremendous market potential for such equipment, not only in Malaysia but also in other Asian countries," he said.

Cheah said the Malaysian market for ground support was equipment estimated to be worth at least RM150 million and currently being dominated by foreign companies.

Cheah later signed the MoU on behalf of his company while P.T Narofel Teknik was represented by its president-director, Budiman Tedja.

Transport Minister, Datuk Seri Dr Ling Liong Sik who earlier represented Prime Minister Datuk Seri Dr Mahathir Mohamad to officiate the exhibition witnessed the signing. -- BERNAMA

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