

17/05/2000

Mirzan: No plans to join dotcom `frenzy'

Cindy Yeap

KONSORTIUM Logistik Berhad has no plans to join the much-hyped dotcom business with a mere intention of boosting its share price.

President and executive chairman Mirzan Mahathir said the company would continue to emphasise in building strong fundamentals of its core business, to provide logistics and management services.

"We take care of (our) fundamentals and (our) share prices will take care of itself," Mirzan said after signing two "e-Fulfilment Solution" agreements with The Descartes Systems Inc and Interprise Solutions Sdn Bhd in Subang Jaya, Selangor on Monday.

The agreements are for the purchase of the Descartes DeliveryNet.LOG solution for transportation and logistics. They also cover software licensing, professional services such as hosting, consulting and systems implementation.

Konsortium Logistik is a leading inventory solutions provider with services ranging from container and conventional haulage, logistics co-ordination, warehousing and distribution, port and customs clearance and heavy lift operations.

It manages and moves inventory for customers in Malaysia, Thailand, Indonesia, the Philippines and India.

Mirzan is optimistic about Konsortium Logistik's performance, expecting it to make a higher profit beginning next year.

"We will optimise the use of storage space and inventories which will result in a much lower amount needed for the depreciation of assets. This will eventually enable us to register a higher profit."

Mirzan described the agreements with Descartes Systems and Interprise Solutions as a milestone for Konsortium Logistik.

"We are the first Malaysian company to offer customers a one-stop web-based solution that combines real-time inventory visibility, wireless and mobile communications, transportation routing, scheduling and warehouse optimisation," he said.

The Descartes DeliveryNet.LOG solution, bought for about RM10 million, will be implemented over three years.

It will enable Konsortium Logistik customers to exchange information with the company particularly with regards to the status of their inventory.

The system also enables the Konsortium Logistik to pass information efficiently between function areas within the company as well as with suppliers.

The agreements specifically covers software licensing, professional services such as hosting, consulting and systems implementation.

They marked the first step in making Konsortium Logistik the first local logistic company to provide system integration between its customers and business partners through real time visibility of logistics activities over the Net.

The company's foreign partner, The Descartes Systems Group Inc, is a leading provider of end-to-end logistics solutions for Business-to-Business (B2B) e-commerce.

Descartes e-fulfillment software and exchange solutions enable companies to create high-speed, high-performance fulfillment networks allowing organisations to deliver reliable, responsive customer service in a profitable manner and create new innovative products.

( END )