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Holiday deals to woo tourists

SCHOOL holiday is coming! It is time again for children to take a break from books and parents to take a break from work. It is time for a holiday!

For an affordable and exciting vacation, check out the Federal Hotels International's new Stimulus Plus Getaway Package.

The package was launched in line with the economic stimulus package announced by Prime Minister Datuk Seri Dr Mahathir Mohamad.

In a recent interview with the New Straits Times at the Crown Princess Hotel, The Federal Kuala Lumpur general manager Lee Lian Terk said this package was introduced to help boost domestic tourism.

"We want to tell people that it is safe to travel and there is nothing to fear," Lee said in referring to the Severe Acute Respiratory Syndrome or SARS outbreak which has seriously affected the hotel industry.

"For Federal, this is the worst crisis. May is usually a good month but it is not the case this time," he said.

Crown Princess hotel manager Remko Kroesen said room occupancy was the main issue for hotels as food and beverage outlets were operating fine.

"This is the worst for Federal Hotels International in its 46-year history," he said.

In an effort to bring back patrons, Federal Group in Kuala Lumpur, namely Crown Princess Kuala Lumpur, The Federal and Hotel Capitol, are offering one-night hotel stay free with every two nights purchased.

The offer is valid until Aug 31.

Customers will also get RM50 food and beverage voucher redeemable at any participating restaurants in FHI's KL hotels during their stay. For Crown Princess in Jalan Tun Razak, the rate is RM165+ per night for a superior room.

Kroesen said the hotel offered a shuttle bus service from the hotel to KLCC or Jalan Bukit Bintang every hour.

If you love the colours and vibrance of Bukit Bintang, stay at The Federal in Jalan Bukit Bintang at RM155+ per night for a superior room.

Also on the same road is Hotel Capitol, tagged at RM145+ per night for a superior room.

Those who purchase this package are also entitled to a reduced rate at FHI hotels in Penang and Australia.

For Ferringhi Beach Hotel Penang, customers pay only RM78+ per night for a superior room while the Grace Hotel Sydney is at RM374 (AUD150) per night for a superior room.

Prior reservations are required, subject to room availability. This offer is only applicable for residents of Malaysia, Brunei and Singapore. Group bookings is not allowed.

For reservations, call Crown Princess (03-21625522 or 1800 88 3886), The Federal (03-21489166 or 1800-88-3535) or Hotel Capitol (03-21437000 or 1800188000). Alternatively, log on to www.fhihotels.com.