

# THE COSTS OF DOING BUSINESS IN MALAYSIA



[www.mida.gov.my](http://www.mida.gov.my)

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# Objective

**T**he objective of this brochure is to enable investors to make a preliminary assessment of the major costs involved in doing business in Malaysia. Investors who require more specific details can contact MIDA headquarters in Kuala Lumpur or the nearest MIDA overseas or state offices for further advice and assistance.

Published by:



The **Malaysian Industrial Development Authority (MIDA)** is the government's principal agency for the promotion and coordination of industrial development in Malaysia. If you are interested in setting up a manufacturing or manufacturing related services project in Malaysia, do contact MIDA for more information as well as assistance in planning your business trip.  
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One Ringgit Malaysia (RM) is divided into 100 sen. The Ringgit was pegged at US\$1 to RM3.80 on 2 September 1998 by Malaysia's central bank, Bank Negara Malaysia. In this brochure, costs quoted in US Dollar are conversions based on **US\$1 = RM3.80**.

Major foreign exchange rates as at 4 February 2005 (average of buying and selling rates), quoted by Bank Negara Malaysia:

|                |   |           |
|----------------|---|-----------|
| Australian \$1 | = | RM2.9213  |
| British £      | = | RM7.1467  |
| Euro 1         | = | RM4.9273  |
| HK\$100        | = | RM48.7229 |
| ¥100           | = | RM3.6371  |
| US\$1          | = | RM3.8000  |

Base lending rates as at 31st December 2004:

|                   |   |       |
|-------------------|---|-------|
| Commercial banks  | - | 5.98% |
| Finance companies | - | 6.90% |

Source : Bank Negara Malaysia - [www.bnm.gov.my](http://www.bnm.gov.my)

*NB: Although every effort has been made to verify the accuracy of the information contained in this brochure, MIDA will not be held responsible for any damage or loss suffered by any person or company arising from the use of the information.*

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# Starting a Business



Companies doing business in Malaysia must register with the Companies Commission of Malaysia (CCM) under the Companies Act, 1965.

| Main fees to be paid to the Companies Commission of Malaysia (CCM)                             |  | RM     | US\$   |
|--|--|--------|--------|
| Reservation of a name  |  | 30     | 8      |
| For registration of a company, fees range according to nominal share capital, e.g.:            |  |        |        |
| • Not exceeding RM100,000 (US\$26,316)   |  | 1,000  | 263    |
| • Exceeds RM500,000 (US\$131,579) but does not exceed RM1 million (US\$263,158)                |  | 5,000  | 1,316  |
| • Exceeds RM5 million (US\$1.3 million) but does not exceed RM10 million (US\$2.6 million)     |  | 10,000 | 2,632  |
| • Exceeds RM50 million (US\$13.2 million) but does not exceed RM100 million (US\$26.3 million) |  | 50,000 | 13,158 |
| • Exceeding RM100 million (US\$26.3 million)   |  | 70,000 | 18,421 |

*N.B For the full range of fees, please go to CCM's website at [www.ssm.com.my](http://www.ssm.com.my)  
Source: Companies Act, 1965 (Act 125) & subsidiary legislations*

| Recommended fees for company secretarial services      |  | RM    | US\$ |
|--|--|-------|------|
| Incorporation of a Sdn. Bhd. (private limited company) |  | 2,000 | 526  |
| Incorporation of a Bhd. (public limited company)       |  | 3,500 | 921  |

| Monthly Fees:                                    | Professional Fees |      | Retainer Fees |      |
|--|-------------------|------|---------------|------|
|  | RM                | US\$ | RM            | US\$ |
| Private Company :                                |                   |      |               |      |
| • Dormant  | 50                | 13   | 100           | 26   |
| • Semi-active                                    | 100               | 26   | 150           | 39   |
| • Active   | 150               | 39   | 300           | 79   |
| Public Company :                                 |                   |      |               |      |
| • Non-Listed                                     | 200               | 53   | 750           | 197  |
| • Listed   | 300               | 79   | 2,000         | 526  |
| Consultancy and advisory fee (minimum, per hour) | 300               | 79   |               |      |

*Source: The Malaysian Institute of Chartered Secretaries and Administrators (MAICSA) - [www.maicsa.org.my](http://www.maicsa.org.my)*

## Rental Rates for Prime Office Space

| Location                     | RM            | US\$         |
|------------------------------|---------------|--------------|
| Alor Star, Kedah             | 19.37 - 24.75 | 5.10 - 6.51  |
| Georgetown, Penang           | 21.50 - 26.90 | 5.66 - 7.08  |
| Ipoh, Perak                  | 13.00 - 18.30 | 3.42 - 4.82  |
| Kuala Lumpur                 | 37.70 - 53.80 | 9.92 - 14.16 |
| Petaling Jaya, Selangor      | 26.90 - 37.67 | 7.08 - 9.91  |
| Seremban, Negeri Sembilan    | 17.00 - 22.00 | 4.47 - 5.79  |
| Melaka                       | 20.00 - 22.00 | 5.26 - 5.79  |
| Johor Bahru, Johor           | 17.22 - 26.90 | 4.53 - 7.08  |
| Kuantan, Pahang              | 15.00 - 17.00 | 3.95 - 4.47  |
| Kuala Terengganu, Terengganu | 21.30 - 24.50 | 5.60 - 6.45  |
| Kota Bahru, Kelantan         | 21.00 - 35.50 | 5.53 - 9.34  |
| Kota Kinabalu, Sabah         | 16.50 - 25.00 | 4.34 - 6.58  |
| Kuching, Sarawak             | 30.00 - 35.00 | 7.89 - 9.21  |

*The above rates are approximate rentals (gross) per sq. metre per month inclusive of service charge.*

*To see locations, please refer to the map on the next page. Note: 1 sq. metre = 10.76 sq.ft.*

*Source: CH Williams, Talhar & Wong*



# MALAYSIA

## Costs of Industrial Land & Factory Building

| Location        | Cost of Industrial Land*                                   |   |  | Cost of Ready-built Factory**                   |                                      |
|-----------------|--|---|--|---|--------------------------------------|
|                 | Selling price per ft <sup>2</sup>                          | Quit rent per annum   | Annual assessment rate (% of property value) | Selling price per ft <sup>2</sup> of floor area | Rental per ft <sup>2</sup> per month |
| Perlis          | RM4.50 - 6.00<br>US\$1.18 - 1.58                           | RM54 per 100m <sup>2</sup><br>US\$14.21 per 100m <sup>2</sup>   | 8  | -   | RM0.50<br>US\$0.13                   |
| Kedah           | RM4.70 - 15.00<br>US\$1.24 - 3.95                          | RM531.26 per ha.<br>US\$139.80 per ha.  | 8 - 10                                       | RM65 - 239<br>US\$17.11 - 62.89                 | RM0.50 - 0.70<br>US\$0.13 - 0.18     |
| Penang          | RM12.20 - 21.00<br>US\$3.21 - 5.53                         | RM10,760 - 12,912 per ha.<br>US\$2,832 - 3,398 per ha.  | 10 - 11                                      | RM153 - 155<br>US\$40.26 - 40.79                | RM0.80 - 1.10<br>US\$0.21 - 0.29     |
| Perak           | RM5.00 - 10.00<br>US\$1.32 - 2.63                          | RM2,174.40 per ha.<br>US\$572 per ha.   | 5 - 10                                       | RM112<br>US\$29.47                              | RM0.50<br>US\$0.13                   |
| Selangor        | RM7.00 - 20.00<br>US\$1.84 - 5.26                          | RM1,500 - 21,095 per ha.<br>US\$395 - 5,551 per ha.   | 8 - 13                                       | RM110 - 400<br>US\$28.95 - 105.26               | RM1.10 - 2.00<br>US\$0.29 - 0.53     |
| Negeri Sembilan | RM6.00 - 20.00<br>US\$1.58 - 5.26                          | RM1,976.84 - 7,700 per ha.<br>US\$520.22 - 2,026.30 per ha.   | 8 - 13                                       | RM74 - 306<br>US\$19.47 - 80.53                 | RM0.90 - 2.00<br>US\$0.24 - 0.53     |
| Melaka          | RM6.00 - 18.00<br>US\$1.58 - 4.74                          | RM50 - 150 per 100m <sup>2</sup><br>US\$13.16 - 39.50 per 100m <sup>2</sup>   | 11 - 13                                      | RM80 - 150<br>US\$21.10 - 39.50                 | RM0.50 - 0.80<br>US\$0.13 - 0.21     |
| Johor           | RM8.00 - 22.00<br>US\$2.10 - 5.79                          | Light ind. : RM1000 per ha.<br>US\$263 per ha.<br>Medium ind. : RM1,300 per ha.<br>US\$342 per ha.<br>Heavy ind. : RM1,500 per ha.<br>US\$395 per ha. | 0.28 - 1                                     | RM102 - 190<br>US\$26.84 - 50                   | RM0.70 - 1.00<br>US\$0.18 - 0.26     |
| Pahang          | RM2.00 - 9.00<br>US\$0.53 - 2.37                           | ≤ 2 ha : RM15 per 100m <sup>2</sup><br>US\$3.95 per 100m <sup>2</sup><br>> 2 ha : RM10 per 100m <sup>2</sup><br>US\$2.63 per 100m <sup>2</sup>        | 7 - 9  | RM94 - 127<br>US\$24.47 - 33.42                 | RM0.40 - 0.60<br>US\$0.10 - 0.16     |
| Terengganu      | RM0.18 - 5.60<br>US\$0.047 - 1.47                          | RM8 - 20 per ha 100m <sup>2</sup><br>US\$2.11 - 5.26 per ha 100m <sup>2</sup>   | 5 - 10                                       | RM93 - 99<br>US\$24.47 - 26.05                  | RM0.40 - 0.50<br>US\$0.10 - 0.13     |
| Kelantan        | < 2 ac : RM5.50<br>US\$1.45<br>> 2 ac : RM5.00<br>US\$1.32 | RM1,000 per ha.<br>US\$263 per ha.  | 5 - 12                                       | -   | RM0.35 - 0.45<br>US\$0.09 - 0.12     |
| Sabah***        | RM12.00<br>US\$3.16  | 1% of market value  | 9 - 25                                       | RM60 - 110<br>US\$15.79 - 28.95                 | RM0.50<br>US\$0.13                   |
| Sarawak         | RM2.50 - 10.00<br>US\$0.66 - 2.63                          | RM1,076.00 per ha.<br>US\$283.16 per ha.  | 12 - 19.25                                   | RM92 - 94<br>US\$24.21 - 24.74                  | RM0.60 - 1.20<br>US\$0.16 - 0.31     |

## Average Construction Costs of Factory Building (per ft<sup>2</sup>)\*\*

|  |             |                   |
|--|-------------|-------------------|
| Factory with reinforced concrete structure | RM50 - 65   | US\$13.16 - 17.10 |
| Steel portal frame on reinforced concrete  | RM64 - 80   | US\$16.84 - 21.05 |
| Factory with clean room facilities         | RM115 - 125 | US\$30.26 - 32.90 |

\* Source : State Economic Development Corporations (SEDCs)

\*\* Source: Malaysian Industrial Estates Berhad

\*\*\* Cost of land in the Kota Kinabalu Industrial Park (KKIP)

www.miel.com.my



## Service Tax

|   |    |
|---|----|
| This tax is imposed on taxable services provided by taxable persons. Services include services provided by professionals (such as lawyers, engineers, architects, surveyors and consultants), advertising firms, private hospitals, insurance companies, communication companies, hotels and restaurants. | 5% |
|---|----|

## Excise Duty

Excise duty is levied on imported and locally manufactured goods under the Excise Act, 1976. The goods are listed under the Excise Duties Order, 1991. Goods include:

### Goods

- Motorcars
- 4Wheel drives
- Motor cycles
- Intoxicating liquor
- Cigarettes
- Playing cards & mahjong tiles

### Duty Rate

60% - 100%  
50% - 90%  
10% - 50%  
RM0.10 - 28 per litre  
RM0.081 per stick  
10%

## Rates of Capital Allowances

Capital allowances are given on qualifying capital expenditure. Initial allowances are given only once while annual allowances are given every year by the straightline method. Some of the items accorded allowances are shown below. For plant and machinery, companies are advised to verify with the Inland Revenue Board on the specific items which qualify.

### Initial Allowances

|                                  |     |
|----------------------------------|-----|
| Industrial buildings             | 10% |
| Computer and IT equipment        | 20% |
| Environmental control equipment  | 40% |
| Heavy machinery & motor vehicles | 20% |
| Plant and machinery              | 20% |
| Others                           | 20% |

### Annual Allowances

|                                   |     |
|-----------------------------------|-----|
| Industrial buildings              | 3%  |
| Computer & IT equipment           | 40% |
| Environmental control equipment   | 20% |
| Plant and machinery               |     |
| • Motor vehicles, heavy machinery | 20% |
| • Plant and machinery             | 14% |
| • Others                          | 10% |

Source: Inland Revenue Board - [www.hasilnet.org.my](http://www.hasilnet.org.my)  
Royal Customs Malaysia - [www.customs.gov.my](http://www.customs.gov.my)



## ▶ Minimum Conditions of Employment

The Employment Act, 1955 is the main legislation on labour matters in Malaysia.

|   |   |
|---|---|
| Paid maternity leave<br>Normal work hours<br><br>Paid holiday   | <ul style="list-style-type: none"> <li>• 60 days</li> <li>• Not exceeding eight hours in one day or 48 hours in one week</li> <li>• At least 10 gazetted public holidays in one calendar year and on any day declared as a public holiday under Section 8 of the Holiday Act, 1951</li> </ul> |
| <b>Paid annual leave for employees:</b> <ul style="list-style-type: none"> <li>• Less than two years of service</li> <li>• Two or more but less than five years of service</li> <li>• Over five years of service</li> </ul>   | <ul style="list-style-type: none"> <li>• 8 days</li> <li>• 12 days</li> <li>• 16 days</li> </ul>  |
| <b>Paid sick leave per calendar year:</b> <ul style="list-style-type: none"> <li>• Less than two years of service</li> <li>• Two or more but less than five years of service</li> <li>• Over five years of service</li> <li>• Where hospitalisation is necessary</li> </ul> | <ul style="list-style-type: none"> <li>• 14 days</li> <li>• 18 days</li> <li>• 22 days</li> <li>• up to 60 days</li> </ul>  |
| <b>Payment for overtime work:</b> <ul style="list-style-type: none"> <li>• Normal working days</li> <li>• Rest days</li> <li>• Public holidays</li> </ul>   | <ul style="list-style-type: none"> <li>• one-and-a-half times the hourly rate of pay</li> <li>• two times the hourly rate of pay</li> <li>• three times the hourly rate of pay</li> </ul>   |

Source: Ministry of Human Resources  
[www.mohr.gov.my](http://www.mohr.gov.my)

## ▶ Statutory Contributions



Minimum contributions under the **Employees Provident Fund (EPF) Act, 1991:**

- Employers - Minimum of 12% of the employees' monthly wages
- Employees - Minimum of 11% of the employees' monthly wages.

All foreign workers and expatriates and their employers are exempted from compulsory contributions. They can, however, choose to contribute at the following rates:

- Employers - RM5.00 (US\$1.32) per employee per month
- Employees - 11% of the employee's monthly wages

**The Social Security Organisation (SOCSO)** administers two social security schemes for workers earning wages not exceeding RM2,000 (US\$526) per month. Once covered, workers remain covered irrespective of their wages. However, the maximum contribution is based on wages of RM2,000 (US\$526) per month.



Contribution under Employment Injury Insurance Scheme:

- Employers - 1.25% of the employee's wages
- Employees - Nil

Contribution under the Invalidity Pension Scheme:

- 1% of the employee's wages - Shared equally by the employer and employee.

**The Human Resources Development Fund (HRDF)** operates on the basis of a levy/grant system. Employers who have paid the levy will qualify for training grants from the fund to defray or subsidise training costs for their Malaysian employees.

Manufacturing companies contribute as follows:

|  |   |
|--|---|
| Companies that employ 50 or more Malaysian workers   | 1% of employees' monthly wages  |
| Companies that employ less than 50 to a minimum of 10 employees, with a paid-up capital of RM2.5 million (US\$658,000) or more   | 1% of employees' monthly wages  |
| Companies that employ less than 50 to a minimum of 10 employees, with a paid-up capital of less than RM2.5 million (US\$658,000)<br><br><i>(Note: For this category, the government has approved a subsidy of RM1 for RM1 spent on training)</i> | Option of registering with the HRDF and paying a levy of 0.5% of employees' monthly wages |

## ▶ Employment of Expatriates

For expatriates earning less than RM2,500 (US\$658) per month:

- With employment contracts less than 24 months\* : RM1,200 (US\$316) levy per year
- With employment contracts of 24 months or more\* : RM1,200 (US\$316) levy per year

For expatriates earning RM2,500 (US\$658) and above per month:

- With employment contracts less than 24 months\* : RM1,200 (US\$316) levy per year
- With employment contracts of 24 months or more\*\* : No levy

For employment pass:

- RM200 (US\$53) per year for an expatriate in a management / professional / technical post
- RM300 (US\$79) per year for an expatriate in a key post (a post permanently filled by an expatriate)

\* Visit Pass Temporary Employment \*\* Employment Pass

Source : Immigration Department  
www.imi.gov.my

In Malaysia, basic wage rates vary according to location and industrial sector. In addition to salaries, most companies also provide fringe benefits such as free medical treatment, personal accident and life insurance coverage, free or subsidised transport, annual bonus, retirement benefits and enhanced contributions to the Employees Provident Fund. These benefits vary from company to company.

The following information from the **Salary and Fringe Benefits Survey for Executives 2004** and **Salary and Fringe Benefits Survey for Non-Executives 2004** conducted by the **Malaysian Employers Federation (MEF)** gives an indication of the common practices of companies in Malaysia's manufacturing sector.

### Salaries of Executive in the Manufacturing Sector

An analysis of the salaries of executives in the manufacturing sector shows that the average basic monthly salary ranged from RM2,608 (US\$686) (executives) to RM10,798 (US\$2,842) (senior managers) to RM24,164 (US\$6,359) (top executives). The following table shows the average minimum and maximum monthly salaries of selected executive positions.

| Executive Positions                 | Min.   | Max.   | Min.  | Max.  |
|-------------------------------------|--------|--------|-------|-------|
|                                     | RM     |        | US\$  |       |
| Financial Controller                | 10,710 | 18,438 | 2,818 | 4,852 |
| General Manager - Sales & Marketing | 10,458 | 18,081 | 2,752 | 4,758 |
| General Manager                     | 8,728  | 17,877 | 2,297 | 4,704 |
| Factory Manager                     | 6,898  | 12,778 | 1,815 | 3,363 |
| Senior Quality Assurance Manager    | 5,714  | 10,631 | 1,504 | 2,798 |
| Marketing Manager                   | 4,953  | 9,848  | 1,303 | 2,592 |
| Training Manager                    | 4,568  | 7,768  | 1,202 | 2,044 |
| Human Resource Manager              | 4,527  | 8,801  | 1,191 | 2,316 |
| Operations Manager                  | 4,452  | 8,769  | 1,172 | 2,308 |
| Administration Manager              | 4,407  | 7,677  | 1,160 | 2,020 |
| Purchasing Manager                  | 4,310  | 7,794  | 1,134 | 2,051 |
| Production Manager                  | 4,215  | 8,230  | 1,109 | 2,166 |
| Branch Manager                      | 4,172  | 7,900  | 1,098 | 2,079 |
| Quality Control Manager             | 3,997  | 7,470  | 1,052 | 1,966 |
| Quality Assurance Manager           | 3,870  | 7,408  | 1,018 | 1,949 |
| Company Secretary                   | 3,105  | 6,965  | 817   | 1,833 |
| Accountant                          | 2,992  | 5,439  | 787   | 1,431 |
| System Analyst                      | 2,656  | 4,820  | 699   | 1,268 |
| Mechanical Engineer                 | 2,442  | 5,125  | 643   | 1,349 |
| Marketing Executive                 | 2,253  | 4,175  | 593   | 1,099 |
| Electrical/Electronic Engineer      | 2,137  | 5,074  | 562   | 1,335 |
| Exec. Secretary/P.A.                | 2,062  | 4,267  | 543   | 1,123 |
| Chemist                             | 2,054  | 4,548  | 541   | 1,197 |
| Programmer                          | 1,916  | 3,647  | 504   | 960   |

### Fringe Benefits for Executives

**Annual leave entitlement** (median) for executives ranged between 15 to 24 days per calendar year depending on management level and length of service. All of the respondent companies provided medical benefits to their executives while 57.2% also extended the facilities to dependents. Personal accident **insurance** was more commonly provided to executives as compared with life insurance. The more common types of **loans** provided to executives were car loan, personal loan and computer loan. The overall average **salary increase** in 2004 was 5.89%. In addition, 85.5% of respondent companies granted discretionary **bonus** to their executives, with an average bonus of 1.99 months.

## Salaries of Non-Executives in the Manufacturing Sector

An analysis of the salaries of non-executives (operation/technical) in the manufacturing sector shows that the average basic monthly salary ranged from RM631 (US\$166) (unskilled workers) to RM890 (US\$234) (semi-skilled workers) to RM1,236 (US\$325) (skilled workers/craftsmen). The following table shows the average minimum and maximum salaries of selected non-executive positions in the manufacturing sector.

| Non-Executive Positions            | Min.  | Max.  | Min. | Max. |
|------------------------------------|-------|-------|------|------|
|                                    | RM    |       | US\$ |      |
| IT Supervisor                      | 1,148 | 2,782 | 302  | 732  |
| Secretary                          | 1,383 | 2,817 | 364  | 741  |
| Production/Technical Supervisor    | 1,309 | 2,785 | 344  | 733  |
| Chargeman (Medium Pressure)        | 1,233 | 2,803 | 324  | 738  |
| Foreman                            | 1,214 | 2,874 | 319  | 756  |
| Boilerman                          | 919   | 2,263 | 242  | 596  |
| Electrician                        | 906   | 1,987 | 238  | 523  |
| Maintenance Technician             | 816   | 1,837 | 215  | 483  |
| Storekeeper                        | 782   | 1,857 | 206  | 489  |
| Welder                             | 723   | 1,714 | 190  | 451  |
| Lorry/Truck Driver                 | 715   | 1,722 | 188  | 453  |
| Laboratory Assistant               | 706   | 1,558 | 186  | 410  |
| Accounts Clerk                     | 701   | 1,584 | 185  | 417  |
| Telephone Operator                 | 675   | 1,438 | 178  | 378  |
| Clerk/Typist                       | 624   | 1,574 | 164  | 414  |
| Quality Control Inspector          | 631   | 1,453 | 166  | 382  |
| Data Entry Clerk                   | 573   | 1,270 | 151  | 334  |
| Production Operator (Semi-Skilled) | 562   | 1,355 | 148  | 357  |
| Security Guard                     | 585   | 1,345 | 154  | 354  |
| Production Operator (Unskilled)    | 489   | 1,075 | 129  | 283  |

## Fringe Benefits for Non-Executives

**Annual leave entitlement** was based on years of service. Half of respondent companies provided between 10 to 14 days for employees with less than two years' service and between 13 to 16 days for those with two to less than five years' service. Almost all respondent companies (97.2%) provided **medical benefits** to their non-executives with about 40% extending the benefits to dependents. Also, 83.7% of the companies provided personal accident **insurance** to their non-executives. A majority of companies provided a **shift allowance** to their employees, generally calculated on a daily basis - up to RM2.00 (US\$0.53) for the first shift, RM2.01-RM6.00 (US\$0.53 - 1.58) for the second shift and RM4.01-RM8.00 (US\$1.06 - 2.10) for the third shift. In 2004, 95.7% of companies granted an **increase in salary** to either all or selected non-executives, mainly based on performance. The average increase was 5.26% in 2004.



Source: "Salary and Fringe Benefits Survey for Non-Executives 2004" published by the Malaysian Employers Federation (MEF) [www.mef.org.my](http://www.mef.org.my)



## Electricity Rates

### PENINSULAR MALAYSIA

Tenaga Nasional Berhad (TNB) is the main electricity power generator and supplier in Peninsular Malaysia.

| Commercial Tariffs - for offices, shops and hotels  | per kWh |          |
|---|---------|----------|
|   | sen     | US cents |
| Tariff B (Low Voltage, less than 6.6kV supply)<br><i>All units</i>  | 28.8    | 7.5      |
| Tariff C1 (Medium Voltage General, 6.6kV - 66kV supply)<br><i>All units</i><br><i>For each kW of maximum demand per month: RM17.30 (US\$4.55)</i>   | 20.8    | 5.5      |
| Tariff C2 (Medium Voltage Peak / Off-peak, 6.6kV-66kV supply)<br><i>Peak period (0800 - 2200 hours)</i><br><i>Off-peak period (2200 - 0800 hours)</i><br><i>For each kW of maximum demand per month during peak period: RM25.70 (US\$6.76)</i>    | 20.8    | 5.5      |
|   | 12.8    | 3.4      |
| Industrial Tariffs - for factories  | per kWh |          |
|   | sen     | US cents |
| Tariff D (Low Voltage, less than 6.6kV supply)<br><i>All units</i>  | 25.8    | 6.8      |
| Tariff E1 (Medium Voltage General, 6.6kV - 66kV supply)<br><i>All units</i><br><i>For each kW of maximum demand per month: RM17.30 (US\$4.55)</i>   | 19.8    | 5.2      |
| Tariff E2 (Medium Voltage Peak / Off-peak, 6.6kV-66kV supply)<br><i>Peak period (0800 - 2200 hours)</i><br><i>Off-peak period (2200 - 0800 hours)</i><br><i>For each kW of maximum demand per month during peak period: RM21.70 (US\$5.71)</i>    | 20.8    | 5.5      |
|   | 12.8    | 3.4      |
| Tariff E3 (High Voltage Peak / Off-peak, more than 132kV supply)<br><i>Peak period (0800 - 2200 hours)</i><br><i>Off-peak period (2200 - 0800 hours)</i><br><i>For each kW of maximum demand per month during peak period: RM20.80 (US\$5.47)</i> | 19.8    | 5.2      |
|   | 11.8    | 3.1      |

Note: For Industrial customers, whose total electricity cost is more than 5% of the total cost of their industry are eligible for a Special Industrial Tariff which is 10% to 15% lower than the normal industrial tariff.

Source: Tenaga Nasional Berhad  
[www.tnb.com.my](http://www.tnb.com.my)

### SABAH

Sabah Electricity Sdn. Bhd. (SESB) generates and distributes electricity in the State of Sabah and the Federal Territory of Labuan, Malaysia's international off-shore financial centre.

| Commercial Tariffs - for offices, shops, restaurants and hotels   | per kWh |          |
|---|---------|----------|
|   | sen     | US cents |
| Tariff CM1 (Commercial Class 1)<br><i>1st 1000kWh/month</i><br><i>1,001kWh/month and above</i><br><i>Minimum charge per month: RM15.00 (US\$3.95)</i>   | 32      | 8.4      |
|   | 27      | 7.1      |
| Tariff CM2 (Commercial Class 2, for maximum demand of 500kW and above)<br><i>All units</i><br><i>For each kW of maximum demand per month: RM15.00 (US\$3.95)</i><br><i>Minimum charge per month: RM1,000 (US\$263.16)</i> | 25      | 6.5      |

| Industrial Tariffs - for factories   | per kWh  |            |
|--|----------|------------|
|  | sen      | US cents   |
| Tariff ID1 (Industrial Class 1)<br>1st 2,000kWh/month<br>2,001kWh/month and above<br>Minimum charge per month: RM15.00 (US\$3.95)  | 32<br>26 | 8.4<br>6.8 |
| Tariff ID2 (Commercial Class 2, for maximum demand of 500kW and above)<br>All units<br>For each kW of maximum demand per month: RM15.00 (US\$3.95)<br>Minimum charge per month: RM1,000 (US\$263.16) | 20       | 5.3        |

Note: The Federal Territory of Labuan enjoys a special rate due to its status as an International Financial Offshore Centre. (Please contact SESB for further details.)

Source: Sabah Electricity Sdn. Bhd. - [www.sesb.com.my](http://www.sesb.com.my)

## SARAWAK

**Sarawak Electricity Supply Corporation (SESCO)** generates and distributes electricity in the State of Sarawak.

| Commercial Tariffs - for offices, shops, restaurants and hotels   | per kWh        |                    |
|---|----------------|--------------------|
|   | sen            | US cents           |
| Tariff C1<br>1st 100kWh<br>In excess of 100kWh to 5,000kWh<br>In excess of 5,000kWh<br>Minimum charge per month: RM10.00 (US\$2.63)   | 40<br>34<br>30 | 10.5<br>8.9<br>7.9 |
| Tariff C2<br>All units<br>For each kW of maximum demand per month: RM12.00 (US\$3.16)<br>Minimum charge: RM12.00 (US\$3.16) per kW x billing demand   | 25             | 6.6                |
| Tariff C3<br>Peak period (0700 - 2400 hours)<br>Off-peak period (0000 - 0700 hours)<br>For each kW of maximum demand per month during peak period: RM20.00 (US\$5.26)<br>Minimum charge: RM20.00 (US\$5.26) per kW x billing demand | 25<br>10       | 6.8<br>2.6         |

| Industrial Tariffs - for factories  | per kWh        |                    |
|---|----------------|--------------------|
|   | sen            | US cents           |
| Tariff 11<br>1st 100kWh<br>In excess of 100kWh to 3,000kWh<br>In excess of 3,000kWh<br>Minimum charge per month: RM10.00 (US\$2.63)   | 40<br>30<br>21 | 10.5<br>7.9<br>5.5 |
| Tariff 12<br>All units<br>For each kW of maximum demand per month: RM12.00 (US\$3.16)<br>Minimum charge: RM12.00 (US\$3.16) per kW x billing demand   | 17             | 4.5                |
| Tariff 13 (Peak/Off-peak)<br>Peak period (0700 - 2400 hours)<br>Off-peak period (0000 - 0700 hours)<br>For each kW of maximum demand per month during peak period: RM20.00 (US\$5.26)<br>Minimum charge: RM20.00 (US\$5.26) per kW x billing demand | 17<br>10       | 4.5<br>2.6         |

Source: Sarawak Electricity Supply Corporation (SESCO) - [www.sesco.com.my](http://www.sesco.com.my)

## Water Rates

In Malaysia, state governments are responsible for the development, operation and maintenance of water supplies.

|  | per m <sup>3</sup>                    |                                      |  | per m <sup>3</sup>                     |                                       |
|--|---------------------------------------|--------------------------------------|--|--|---------------------------------------|
|  | RM                                    | US\$                                 |  | RM                                     | US\$                                  |
| <b>Johor</b><br>Industrial/Commercial<br>0 - 20 m <sup>3</sup><br>More than 20 m <sup>3</sup>  | 2.22<br>2.96                          | 0.58<br>0.78                         | <b>Perak</b><br>Industrial/Commercial<br>0 - 10 m <sup>3</sup><br>More than 10 m <sup>3</sup><br>Minimum charge  | 1.20<br>1.40<br>12.00                  | 0.31<br>0.37<br>3.16                  |
| <b>Kedah</b><br>Industrial/Commercial<br>1st 10,000 m <sup>3</sup><br>10,001 - 50,000 m <sup>3</sup><br>More than 50,000 m <sup>3</sup><br>Minimum charge              | 1.20<br>1.40<br>1.80<br>10.00         | 0.31<br>0.37<br>0.47<br>2.63         | <b>Perlis</b><br>Industrial/Commercial<br>Minimum charge   | 1.30<br>8.00                           | 0.34<br>2.10                          |
| <b>Kelantan</b><br>Industrial/Commercial<br>Minimum charge   | 1.25<br>12.50                         | 0.33<br>3.29                         | <b>Sabah &amp;<br/>Federal Territory of Labuan</b><br>Industrial/Commercial<br>Minimum charge  | 0.90<br>4.00                           | 0.24<br>1.0                           |
| <b>Melaka</b><br>Industrial/Commercial<br>Minimum charge   | 1.47<br>15.00                         | 0.39<br>3.95                         | <b>Sarawak</b><br>Industrial<br>0 - 25 m <sup>3</sup><br>More than 25 m <sup>3</sup><br>Commercial<br>0 - 25 m <sup>3</sup><br>More than 25 m <sup>3</sup><br>Minimum charge | 0.95<br>1.20<br>0.88<br>0.96<br>20.00  | 0.25<br>0.31<br>0.23<br>0.25<br>5.26  |
| <b>Negeri Sembilan</b><br>Industrial/Commercial<br>0 - 35 m <sup>3</sup><br>More than 35 m <sup>3</sup><br>Minimum charge  | 1.50<br>1.60<br>15.00                 | 0.40<br>0.42<br>3.95                 | <b>Selangor / Federal Territory of<br/>Kuala Lumpur &amp; Putrajaya</b><br>Industrial/Commercial<br>0 - 35 m <sup>3</sup><br>More than 35 m <sup>3</sup><br>Minimum charge   | 1.80<br>1.92<br>30.00                  | 0.47<br>0.51<br>7.89                  |
| <b>Pahang</b><br>Industrial/Commercial (Trade) in<br>gazetted industrial estates<br>0 - 227 m <sup>3</sup><br>More than 227 m <sup>3</sup><br>Minimum charge           | 1.45<br>0.92<br>0.84<br>30.00         | 0.38<br>0.24<br>0.22<br>7.89         | <b>Terengganu</b><br>Industrial<br>Subject to minimum charge<br>Commercial<br>First 70 m <sup>3</sup><br>More than 70 m <sup>3</sup><br>Minimum charge                       | 1.15<br>50.00<br>0.95<br>1.15<br>15.00 | 0.30<br>13.16<br>0.25<br>0.30<br>3.95 |
| <b>Penang</b><br>Industrial/Commercial<br>0 - 20 m <sup>3</sup><br>21 - 40 m <sup>3</sup><br>41 - 200 m <sup>3</sup><br>More than 200 m <sup>3</sup><br>Minimum charge | 0.52<br>0.70<br>0.90<br>1.00<br>10.00 | 0.14<br>0.18<br>0.24<br>0.26<br>2.63 |  |  |                                       |

Source: Water Supply Branch, Public Works Department, Malaysia  
www.jkr.gov.my

## Sewerage Rates

Sewerage services in Malaysia were privatised in 1994 and are managed by **Indah Water Konsortium Berhad** which operates in 86 local authorities areas except those in Johor Bahru, Kelantan, Sabah and Sarawak.

| Domestic Customers  | per month          |      |
|---|--------------------|------|
|   | RM                 | US\$ |
| • Houses receiving connected sewerage services  | 8                  | 2.1  |
| • Houses with individual septic tanks   | 6                  | 1.5  |
| • Village/Estate dwelling houses with individual septic tanks or receiving connected sewerage services  | 3                  | 0.79 |
| • Low cost dwelling houses and houses with annual value of less than RM600 (US\$157.90) with individual septic tanks or receiving connected sewerage services | 2                  | 0.53 |
| Industrial Customers  | per head per month |      |
|   | RM                 | US\$ |
| • Premises receiving connected sewerage services  | 2.5                | 0.66 |
| • Premises with individual septic tanks   | 2                  | 0.53 |

### Commercial Customer

Monthly sewerage services charge for commercial premises is the sum of the *Basic Charge* based on the premises' *Annual Value* and the *Excess Charge* based on average water consumption in excess of 100 metre cube (m<sup>3</sup>).

| Annual Value of Property |                       | Monthly charge for premises receiving connected sewerage services |          | Monthly charge for premises with individual septic tanks |          |
|--------------------------|-----------------------|---|----------|--|----------|
| RM                       | US                    | RM  | US       | RM   | US       |
| 2,000 or less            | 526 or less           | 8   | 2.11     | 7  | 1.84     |
| 2,001 - 5,000            | 527 - 1,316           | 14  | 3.68     | 8  | 2.11     |
| 5,001 - 10,000           | 1,316 - 2,632         | 20  | 5.26     | 14   | 3.68     |
| 10,001 - 20,000          | 2,632 - 5,263         | 26  | 6.84     | 19   | 5.00     |
| 20,001 - 30,000          | 5,263 - 7,895         | 29  | 7.63     | 21   | 5.53     |
| 30,001 - 40,000          | 7,895 - 10,526        | 32  | 8.42     | 23   | 6.05     |
| 40,001 - 50,000          | 10,527 - 13,158       | 35  | 9.21     | 25   | 6.58     |
| 50,001 - 60,000          | 13,158 - 15,789       | 38  | 10.00    | 27   | 7.11     |
| 60,001 - 70,000          | 15,790 - 18,421       | 41  | 10.79    | 29   | 7.63     |
| 70,001 - 80,000          | 18,421 - 21,053       | 44  | 11.58    | 31   | 8.16     |
| 80,001 - 90,000          | 21,053 - 23,684       | 47  | 12.37    | 33   | 8.68     |
| 90,001 - 100,000         | 23,684 - 26,316       | 50  | 13.16    | 35   | 9.21     |
| 100,001 - 200,000        | 26,316 - 52,632       | 180   | 47.37    | 120  | 31.60    |
| 200,001 - 400,000        | 52,632 - 105,263      | 495   | 130.26   | 330  | 86.84    |
| 400,001 - 600,000        | 105,263 - 157,895     | 522   | 137.37   | 348  | 91.58    |
| 600,001 - 800,000        | 157,895 - 210,526     | 1,980   | 521.05   | 1,320  | 347.37   |
| 800,001 - 1,000,000      | 210,527 - 263,158     | 2,160   | 568.42   | 1,440  | 378.95   |
| 1,000,001 - 3,000,000    | 263,158 - 789,474     | 4,320   | 1,136.84 | 2,880  | 757.89   |
| 3,000,001 - 5,000,000    | 789,474 - 1,315,789   | 8,800   | 2,315.79 | 5,400  | 1,421.05 |
| 5,000,001 - 7,000,000    | 1,315,790 - 1,842,105 | 9,200   | 2,421.05 | 6,000  | 1,579.00 |
| More than 7,000,001      | More than 1,842,105   | 9,600   | 2,526.32 | 6,600  | 1,737.00 |

### Monthly Excess Charge

| Water Usage                  | Excess Charge                             |
|------------------------------|---|
| Up to 100 m <sup>3</sup>     | No charge                                 |
| More than 100 m <sup>3</sup> | 30 sen (7.90 US cents) per m <sup>3</sup> |
| More than 200 m <sup>3</sup> | 45 sen (12 US cents) per m <sup>3</sup>   |

The excess charges are subject to an annual revision based on the water consumption data for the previous year that is obtained from the Water Authority.

Source: Indah Water Konsortium Berhad - [www.iwk.com.my](http://www.iwk.com.my)

## Scheduled Waste Treatment Rates

Kualiti Alam Sdn. Bhd. is the designated company providing off-site scheduled waste treatment disposal services in Peninsular Malaysia. Its waste management centre is located at Bukit Nanas in Negeri Sembilan. For non-scheduled wastes, collection and disposal rates vary according to location and contractor.

| Waste Group | Waste Type   |
|-------------|--|
| A           | <b>Mineral Oil Wastes</b><br>Wastes containing lubricating oil, hydraulic oil, etc.  |
| B           | <b>Organic Chemical Wastes Containing Halogens and/or Sulphur &gt; 1%</b><br>Freon, PVC wastes, chloroform, solvents, capacitors and transformers containing PCB, etc.   |
| C           | <b>Waste Solvents Containing Halogens and/or Sulphur &lt; 1%</b><br>Acetone, alcohols (eg. ethanol, methanol), benzene, turpentine, xylene, etc. Wastes should be pumpable, containing < 50% water and 18MJ/kg calorific value |
| H           | <b>Organic Chemical Wastes Containing Halogens and/or Sulphur &lt; 1%</b><br>Glue, latex, paint, phenol, printing ink, synthetic oils, soap, epoxy, etc.   |
| K           | <b>Wastes Containing Mercury</b><br>Mercury, vapour lamps, COD-fluids, mercury batteries, etc.   |
| T           | <b>Pesticide Wastes</b><br>Insecticides, fungus and weed killers, rat poison, etc.   |
| X           | <b>Inorganic Wastes</b><br>Acids, alkaline, sodium hypochlorite, inorganic salts, metal hydroxide sludges, chromate and cyanide wastes, etc.   |
| Z           | <b>Miscellaneous</b><br>Medicine wastes, lab-packs, asbestos wastes, mineral sludges, isocyanates (MDI,TDI), batteries, etc.   |

### Organic Wastes for Incineration

| Waste Group | Packaged Wastes* |      |       |      | Bulk Wastes     |      |       |      |
|-------------|------------------|------|-------|------|-----------------|------|-------|------|
|             | Pumpable liquid  |      | Solid |      | Pumpable liquid |      | Solid |      |
|             | per tonne        |      |       |      | per tonne       |      |       |      |
|             | RM               | US\$ | RM    | US\$ | RM              | US\$ | RM    | US\$ |
| A           | 810              | 213  | -     | -    | 630             | 166  | -     | -    |
| B           | 3,150            | 829  | 3,600 | 947  | -               | -    | -     | -    |
| C           | 1,350            | 355  | -     | -    | -               | -    | -     | -    |
| H/Z         | 1,890            | 497  | 2,790 | 734  | 1,800           | 474  | 2,700 | 711  |
| T           | 3,150            | 829  | 3,600 | 947  | -               | -    | -     | -    |

\* Note: Packaged wastes refers to wastes packed in standard 200-litre drums or 1m<sup>3</sup>PP Bags

### Liquid Inorganic Wastes for Physical/Chemical Treatment

| Waste Group                         | 800-litre Pallet Tank |      | 200-litre Drum |      |
|-------------------------------------|-----------------------|------|----------------|------|
|                                     | per tonne             |      | per tonne      |      |
|                                     | RM                    | US\$ | RM             | US\$ |
| Acid Wastes Without Chromate (X)    | 1,440                 | 379  | 1,620          | 426  |
| Alkaline Wastes Without Cyanide (X) | 1,440                 | 379  | 1,620          | 426  |
| Chromate Wastes (X)                 | 1,800                 | 474  | 1,980          | 521  |
| Cyanide Wastes (X)                  | 1,800                 | 474  | 1,980          | 521  |
| Mercury Wastes (K)                  | 3,600                 | 947  | 3,780          | 995  |

### Inorganic Wastes for Solidification

| Waste Group | Packaged Wastes* |      | Waste in Bulk |      |
|-------------|------------------|------|---------------|------|
|             | per tonne        |      | per tonne     |      |
|             | RM               | US\$ | RM            | US\$ |
| X / Z       | 810              | 213  | 765           | 201  |

### Inorganic Wastes for Direct Landfill

| Waste Group | Packaged Wastes* |      | Waste in Bulk |      |
|-------------|------------------|------|---------------|------|
|             | per tonne        |      | per tonne     |      |
|             | RM               | US\$ | RM            | US\$ |
| X / Z       | 495              | 130  | 450           | 118  |

### Encapsulation

| Waste Group<br>(Z)                                      | Packaged Wastes* |      |
|---|------------------|------|
|   | per tonne        |      |
|   | RM               | US\$ |
| Contaminated Crushed Drum and Other Contaminated Wastes | 1,500            | 395  |

### Cementation

| Waste Group<br>(Z)                                | Packaged Wastes* |      |
|---|------------------|------|
|   | per tonne        |      |
|   | RM               | US\$ |
| Dry Cell Batteries and Other Miscellaneous Wastes | 900              | 237  |

\*Note: Packaged wastes refers to wastes packed in standard 200-litre drums or 1m<sup>3</sup> PP Bags.

### Transportation Rates

| Location  | per tonne |       | per pallet |       |
|---|-----------|-------|------------|-------|
|   | RM        | US\$  | RM         | US\$  |
| Negeri Sembilan (including Sepang)              | 48.60     | 12.79 | 33.88      | 10.23 |
| Kuala Lumpur                                    | 54.90     | 14.45 | 43.92      | 11.56 |
| Melaka  | 55.80     | 14.68 | 44.64      | 11.75 |
| Selangor (Port Klang, Shah Alam, Tanjong Malim) | 60.30     | 15.87 | 48.24      | 12.69 |
| Perak   | 72.90     | 19.18 | 58.32      | 15.35 |
| Johor   | 75.60     | 19.89 | 60.48      | 15.92 |
| Pahang (Kuantan Port, Gebeng)                   | 77.40     | 20.37 | 61.92      | 16.29 |
| Bentong/Termeloh                                | 65.00     | 17.11 | 52.00      | 13.68 |
| Penang/Prai/Kulim                               | 104.40    | 27.47 | 83.52      | 21.98 |
| Kuala Terengganu (Marang, Dungun)               | 165.60    | 43.58 | 132.48     | 34.86 |
| Kertih/Paka                                     | 144.80    | 38.11 | 115.84     | 30.48 |
| Kedah   | 165.60    | 43.58 | 133.20     | 35.05 |
| Kelantan  | 168.30    | 44.29 | 134.64     | 35.43 |
| Perlis  | 169.20    | 44.53 | 135.36     | 35.62 |

Note: Highway toll payment will be charged separately.

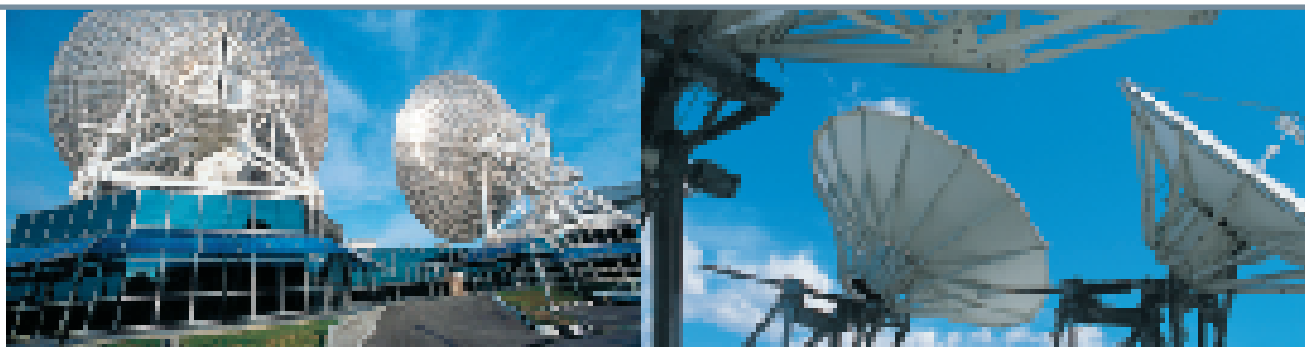
Source: Kualiti Alam Shd. Bhd. - [www.kualitiam.com.my](http://www.kualitiam.com.my)

### Gas and Fuel Costs

|                          | per litre   |             |                   | per kg      |             |
|--------------------------|-------------|-------------|-------------------|-------------|-------------|
|                          | RM          | US\$        |                   | RM          | US\$        |
| <b>Petrol (Unleaded)</b> |             |             | <b>LPG</b>        |             |             |
| • Retail                 | 1.42        | 0.37        |                   | • Bottled   | 1.40        |
| • Bulk Consumers*        | 1.37 - 1.40 | 0.36 - 0.37 | • Bulk Consumers* | 1.96 - 2.49 | 0.52 - 0.66 |
| <b>Diesel</b>            |             |             |                   |             |             |
| • Retail                 | 0.83        | 0.22        |                   |             |             |
| • Bulk Consumers*        | 1.55 - 1.57 | 0.41 - 0.42 |                   |             |             |
| <b>Medium Fuel Oil</b>   | 0.77 - 0.88 | 0.20 - 0.23 |                   |             |             |

Note: Kuala Lumpur prices quoted. \* Prices for bulk customers fluctuate from time to time based on contracts and current crude oil market condition.

Source: PETRONAS Dagangan Bhd. - [www.petronas.com.my](http://www.petronas.com.my)



**Telephone charges**

With effect from 1 January 1999, under the Equal Access Regime, telephone subscribers in Malaysia can select any network from three telephone companies for their national and international calls. As for cellular phone users, there are currently three service operators to choose from. The government has introduced the concept of tariff ceilings for fixed line and cellular services. The rates depend on market competition as they are not regulated. The three telecommunications service operators may set their rates at par or below the ceiling rates.

**Fixed Telephone / Direct Exchange Line**

**Local Calls**

Upon subscription for basic telephone service, an individual direct exchange line and a telephone set in a range of colours for selection is provided. A basic monthly rental will be levied while additional phone sets to be used as extensions can be provided at minimal additional rental.

**a) Residential**

| <b>Price / Tariff</b> | <b>RM</b> | <b>US\$</b> |
|-----------------------|-----------|-------------|
| Initial Deposit       | 75        | 19.74       |
| Stamp Fee             | 10        | 2.63        |

**Rental Charges**

| <b>Exchange Line Capacity</b> | <b>Residential Rate (Monthly)</b> |             |                        |             |
|-------------------------------|-----------------------------------|-------------|------------------------|-------------|
|                               | <b>Peninsular Malaysia</b>        |             | <b>Sabah / Sarawak</b> |             |
|                               | <b>RM</b>                         | <b>US\$</b> | <b>RM</b>              | <b>US\$</b> |
| Exceeding 1000 lines          | 25                                | 6.58        | 25                     | 6.58        |
| 501 - 1000 lines              | 13                                | 3.42        | 13                     | 3.42        |
| 500 lines below               | 13                                | 3.42        | 13                     | 3.42        |

**b) Corporate Consumers**

| <b>Price / Tariff</b> | <b>RM</b> | <b>US\$</b>    |
|-----------------------|-----------|----------------|
| Initial Deposit       | 200 - 500 | 52.63 - 131.58 |
| Stamp Fee             | 10        | 2.63           |

**Rental Charges**

| <b>Exchange Line Capacity</b> | <b>Business Rate (Monthly)</b> |             |                        |             |
|-------------------------------|--------------------------------|-------------|------------------------|-------------|
|                               | <b>Peninsular Malaysia</b>     |             | <b>Sabah / Sarawak</b> |             |
|                               | <b>RM</b>                      | <b>US\$</b> | <b>RM</b>              | <b>US\$</b> |
| Exceeding 1000 lines          | 45                             | 11.84       | 40                     | 10.53       |
| 501 - 1000 lines              | 45                             | 11.84       | 40                     | 10.53       |
| 500 lines & below             | 20                             | 5.26        | 20                     | 5.26        |

## Initial Charges

|   | RM | US\$  |
|---|----|-------|
| Installation Charge<br>(Payment to Telekom Malaysia)  | 50 | 13.16 |
| Wiring Charge*<br>(Payment to contractor appointed by Telekom Malaysia)   |    |       |
| Existing wiring   | 30 | 7.89  |
| New wiring  | 50 | 13.16 |
| *Note: RM50 (US\$13.20) is charged for the first 5 metres and every additional 1 metre is charged RM5 (US\$1.32). The charges are also applicable for the external removal (ER) |    |       |
| Reconnection Fee<br>Service reconnection fee for a subscriber's service that has been temporarily disconnected.   | 10 | 2.63  |



## Call charges

Local Calls : 8 sen (2.11 US cents) for the first 2 minutes or part thereof and 4 sen (1.05 US cents) for each subsequent minute or part thereof.

## Long Distance

With IDD service, customers can directly dial overseas without the assistance of an operator. This facility allows customers to enjoy cheaper and faster overseas connections. Charges for IDD calls are itemised in the telephone bill.

## National Calls

National calls are self-dialled calls from a town to another beyond the adjacent charge area.

## Charges from Fixed Line phones to Fixed Line phones

| Distance (km)<br>Fixed line to<br>Fixed line | Full Rate<br>7.00 a.m. - 6.59 p.m. |                     | Reduced rate<br>7.00 p.m. - 6.59 a.m. |                     | Operator Assisted**<br>(charge per 3 Mins) |          |
|--|------------------------------------|---------------------|---------------------------------------|---------------------|--|----------|
|  | RM                                 | US cents            | RM                                    | US cents            | RM   | US cents |
| <b>Band A</b><br>(Not Exceeding 50km)        | 0.10<br>/50 seconds                | 2.63<br>/50 seconds | 0.10<br>/60 seconds*                  | 2.63<br>/60 seconds | 0.35                                       | 0.09     |
| <b>Band B</b><br>(50km - 150km)              | 0.10<br>/20 seconds                | 2.63<br>/20 seconds | 0.10<br>/40 seconds                   | 2.63<br>/40 seconds | 0.90                                       | 0.24     |
| <b>Band C</b><br>(Exceeding 150km)           | 0.10<br>/7 seconds                 | 2.63<br>/7 seconds  | 0.10<br>/14 seconds                   | 2.63<br>/14 seconds | 2.70                                       | 0.71     |

Note: \* Currently, Telekom Malaysia charges for each 75 second

\*\* Operator Assisted

- Service charge per effective call is RM1.50 (US\$0.39)

- Per block of 3+3

## Charges from Fixed Line phones to Mobile phones

| MTX Area<br>Fixed line to mobile    | Full Rate<br>9.00 a.m. - 8.59 p.m. |                      | Reduced Rate<br>9.00 p.m. - 8.59 a.m. |                     | Operator Assisted**<br>(charge per 3 Mins) |          |
|-------------------------------------|------------------------------------|----------------------|---------------------------------------|---------------------|--|----------|
|                                     | RM                                 | US cents             | RM                                    | US cents            | RM   | US cents |
| <b>Band L</b><br>(within MTX)       | 0.10<br>/20 seconds                | 2.63<br>/20 seconds  | 0.10<br>/30 seconds                   | 2.63<br>/30 seconds | 2.10                                       | 0.55     |
| <b>Band M</b><br>(Adjacent MTX)     | 0.10<br>/8.6 seconds               | 2.63<br>/8.6 seconds | 0.10<br>/15 seconds                   | 2.63<br>/15 seconds | 2.10                                       | 0.55     |
| <b>Band N</b><br>(Non-Adjacent MTX) | 0.10<br>/8.6 seconds               | 2.63<br>/8.6 seconds | 0.10<br>/15 seconds                   | 2.63<br>/15 seconds | 2.10                                       | 0.55     |

Note: The above call charge is effective from 1st January 2005

A service charge of RM 1.50 (US\$0.39) is levied for the effective call made via Operator Assisted service

MTX denotes Mobile Telephone Exchange Area

## Charges from Fixed line phones to Neighbouring countries

|                                    | Standard Rate       |                     | Operator Assisted*<br>(charge per 3 Mins) |          |
|------------------------------------|---------------------|---------------------|---|----------|
|                                    | RM                  | US cents            | RM  | US cents |
| Border Area to<br>Singapore/Brunei | 0.10<br>/20 seconds | 2.63<br>/20 seconds | 0.90                                      | 0.24     |

Note: \* Operator Assisted - Service charge per effective call is RM1.50 (US\$0.39)

|   | Full Rate<br>7.00 a.m. - 6.59 p.m. |                      | Reduced Rate<br>7.00 p.m. - 6.59 a.m. |                      | Operator Assisted**<br>(charge per 3 Mins) |      |
|---|------------------------------------|----------------------|---------------------------------------|----------------------|--|------|
|   | RM                                 | US cents             | RM                                    | US cents             | RM   | US\$ |
| Rest of Peninsular<br>Malaysia to Singapore | 0.10<br>/3.1 seconds               | 2.63<br>/3.1 seconds | 0.10<br>/5.8 seconds                  | 2.63<br>/5.8 seconds | 6.00                                       | 1.58 |
| Sabah/Sarawak to<br>Singapore               | 0.10<br>/2.3 seconds               | 2.63<br>/2.3 seconds | 0.10<br>/4.6 seconds                  | 2.63<br>/4.6 seconds | 7.80                                       | 2.05 |
| Rest of Sabah/<br>Sarawak to Brunei         | 0.10<br>/3.1 seconds               | 2.63<br>/3.1 seconds | 0.10<br>/5.8 seconds                  | 2.63<br>/5.8 seconds | 6.00                                       | 1.28 |

Note: \* Operator Assisted - Service charge per effective call is RM1.50 (US\$0.39)

## International Direct Dial Services (IDD)

| Country   | Country Code | Time Difference (hours) | Rate per minute (Standard Rate) |      |
|-----------|--------------|-------------------------|---------------------------------|------|
|           |              |                         | RM                              | US\$ |
| Australia | 61           | 0 to +2                 | 0.90                            | 0.24 |
| China     | 86           | 0                       | 2.40                            | 0.63 |
| Germany   | 49           | -7                      | 1.80                            | 0.47 |
| Japan     | 81           | +1                      | 1.80                            | 0.47 |
| Taiwan    | 886          | 0                       | 2.40                            | 0.63 |
| UK        | 44           | -8                      | 0.90                            | 0.24 |
| USA       | 1            | -13 to -16              | 0.90                            | 0.24 |

IDD calls are charged in blocks of 6 seconds or part thereof. The charge for each block depends on the country to which the IDD call is made.

For example, if you call Australia and the call lasts for 10 minutes and 20 seconds, the charge will be computed as follows:

Total duration = 10 minutes and 20 seconds

Charge rate to Australia = RM 0.09 per block of 6 seconds

Total duration (in seconds) = (10 minutes x 60 seconds) + 20 seconds = 620 seconds

Total unit charge blocks = 620 seconds /6 seconds = 104 unit blocks

Total charge = RM 0.09 x 104 = RM 9.36 (US\$ 2.46)

## ▶ Internet Services

The major licensed Internet Service Providers (ISPs) in Malaysia are TM Net Sdn. Bhd. (Telekom Malaysia Berhad), JARING (MIMOS Bhd.), DiGiNet (DiGi Telecommunications Sdn Bhd) and TimeNet (TT dotcom Sdn Bhd).

There are multiples of 155Mbps (STM1), 34Mbps (E3) and 2Mbps (E1) connections in the nationwide backbone. TM Net has peering arrangement with Jaring and other local ISPs from 2Mbps capacity.

Two major ISPs are TM Net (Telekom Malaysia Berhad wholly-owned company) and JARING (a MIMOS Berhad wholly-owned company)

| Services  | ISP    |        | Remarks  |
|---|--------|--------|--|
|   | JARING | TM Net |  |
| <b>Internet Services</b> <ul style="list-style-type: none"> <li>• Dialup (PSTN/ISDN)</li> <li>• Dedicated Access</li> </ul> | ✓      | ✓      | <ul style="list-style-type: none"> <li>• Offered to both Residential &amp; Corporate customers</li> <li>• PSTN charge               <ul style="list-style-type: none"> <li>ISP - RM0.01 (US\$0.003) per min</li> <li>TELCO - RM0.015 (US\$0.004) per min</li> </ul> </li> <li>• ISDN charge               <ul style="list-style-type: none"> <li>ISP - RM0.025 (US\$0.007) per min</li> <li>TELCO - RM0.04 (US\$0.01) per min</li> </ul> </li> <li>• Offered to Corporate customers and organisations</li> <li>Charges are based on speed</li> <li>Details can be provided upon request</li> <li>(Refer contacts below)</li> </ul> |
| <b>Broadband Services</b>   | ✓      | ✓      | <ul style="list-style-type: none"> <li>• TM Net - Offers through fixed and wireless (residential &amp; corporate)</li> <li>• JARING - Offers through fixed line (corporate) and wireless (residential &amp; corporate)</li> </ul>  |
| <b>Data Centre Services</b>   | ✓      | ✓      |  |
| <b>Virtual Private Network (VPN)</b>  | ✓      | ✓      | <ul style="list-style-type: none"> <li>• This secure IP based private network offered by both TM Net &amp; JARING to corporate customers &amp; organisations.</li> <li>• Details of charges can be provided upon request</li> <li>(Refer contacts below)</li> </ul>  |
| <b>Satellite Services</b>   | ✓      | —      | <ul style="list-style-type: none"> <li>• An alternative to the fixed terrestrial lines and uses C-band transponder. Coverage anywhere in the country as well as some parts of the Asia-Pacific region. Satellite hub is located in Kuala Lumpur</li> </ul>   |
| <b>Other Services</b>   |        |        | <ul style="list-style-type: none"> <li>• For details about other services offered by both TM Net &amp; JARING, please visit <a href="http://www.tm.net.my">www.tm.net.my</a> &amp; <a href="http://www.jaring.my">www.jaring.my</a></li> </ul>   |

Note: Dialup short code – 1515 (TM Net); 1511 (JARING)  
TELCO – Telecommunication Company

## Digital Leased Lines

| International Destinations<br>(From Malaysia) | Annual Charges For 64 Kbps Circuits |        |                        |        | Annual Charges For 2 Mbps Circuits |         |                        |         |
|---|-------------------------------------|--------|------------------------|--------|------------------------------------|---------|------------------------|---------|
|   | <sup>1</sup> Normal Price           |        | <sup>2</sup> MSC Price |        | <sup>1</sup> Normal Price          |         | <sup>2</sup> MSC Price |         |
|   | RM                                  | US\$   | RM                     | US\$   | RM                                 | US\$    | RM                     | US\$    |
| Australia                                     | 69,120                              | 18,189 | 55,296                 | 14,552 | 497,664                            | 130,964 | 398,136                | 104,773 |
| France  | 76,800                              | 20,211 | 61,440                 | 16,168 | 552,960                            | 145,516 | 442,368                | 116,413 |
| Germany                                       | 76,800                              | 20,211 | 61,440                 | 16,168 | 552,960                            | 145,516 | 442,368                | 116,413 |
| Indonesia                                     | 38,400                              | 10,105 | 30,720                 | 8,084  | 276,480                            | 72,758  | 221,184                | 58,206  |
| Japan   | 53,760                              | 14,147 | 43,008                 | 11,318 | 387,072                            | 101,861 | 309,660                | 81,489  |
| South Korea                                   | 53,760                              | 14,147 | 43,008                 | 11,318 | 387,072                            | 101,861 | 309,660                | 81,489  |
| Thailand                                      | 38,400                              | 10,105 | 30,720                 | 8,084  | 276,480                            | 72,758  | 221,184                | 58,206  |
| UK  | 76,800                              | 20,211 | 61,440                 | 16,168 | 552,960                            | 145,516 | 442,368                | 116,413 |
| USA   | 72,960                              | 19,200 | 58,368                 | 15,360 | 525,312                            | 138,240 | 420,252                | 110,593 |

| Domestic Destinations<br>(From Kuala Lumpur) | Annual Charges For 64 Kbps Circuits |        |                        |        | Annual Charges For 2 Mbps Circuits |         |                        |         |
|--|-------------------------------------|--------|------------------------|--------|------------------------------------|---------|------------------------|---------|
|  | <sup>1</sup> Normal Price           |        | <sup>2</sup> MSC Price |        | <sup>1</sup> Normal Price          |         | <sup>2</sup> MSC Price |         |
|  | RM                                  | US\$   | RM                     | US\$   | RM                                 | US\$    | RM                     | US\$    |
| Bkt. Damansara                               | 10,800                              | 2,842  | 9,120                  | 2,400  | 54,300                             | 14,289  | 43,890                 | 11,550  |
| Seremban                                     | 24,600                              | 6,474  | 13,110                 | 3,450  | 152,400                            | 40,105  | 96,900                 | 25,500  |
| Melaka                                       | 27,624                              | 7,269  | 15,265                 | 4,017  | 176,970                            | 46,571  | 118,446                | 31,170  |
| Ipoh   | 30,120                              | 7,926  | 17,043                 | 4,485  | 197,250                            | 51,908  | 136,230                | 35,850  |
| Kangar                                       | 41,064                              | 10,806 | 24,841                 | 6,537  | 286,170                            | 75,308  | 214,206                | 56,370  |
| Alor Star                                    | 39,096                              | 10,288 | 23,438                 | 6,168  | 270,180                            | 71,100  | 200,184                | 52,680  |
| Kuantan                                      | 31,080                              | 8,179  | 17,727                 | 4,665  | 205,050                            | 53,961  | 143,070                | 37,650  |
| Kuala Terengganu                             | 35,640                              | 9,379  | 20,976                 | 5,520  | 242,100                            | 63,711  | 175,560                | 46,200  |
| Penang                                       | 35,880                              | 9,442  | 21,147                 | 5,565  | 244,050                            | 64,224  | 177,270                | 46,650  |
| Johor Bahru                                  | 35,928                              | 9,455  | 21,181                 | 5,574  | 244,440                            | 64,326  | 177,612                | 46,740  |
| Kota Bahru                                   | 37,896                              | 9,973  | 22,583                 | 5,943  | 260,430                            | 68,534  | 191,634                | 50,430  |
| Kuching                                      | 68,568                              | 18,044 | 44,437                 | 11,694 | 509,640                            | 134,116 | 410,172                | 107,940 |
| Kota Kinabalu                                | 84,120                              | 22,137 | 55,518                 | 14,610 | 636,000                            | 167,368 | 520,980                | 137,100 |

Note: <sup>1</sup> Refers to normal price for customers

<sup>2</sup> Refers to special prices for Malaysia's Multimedia Super Corridor (MSC) registered companies from the defined zone.

Dedicated access services are currently offered to corporate customers and organisations. The normal range of the service start from 64Kbps up to 2 Mbps through various media such as leased line, wireless, fibre, SDSL and satellite.

### Voice over Internet Protocol (VoIP)

The subscribers can use this VoIP service via fixed line, mobile or PC. The main service providers of VoIP service are TM Net Sdn. Bhd., Jaring, Time dotcom and NasionCom.

The VoIP call charges provided by ISPs in Malaysia range from:

| VoIP   | per minute  |               |
|--|-------------|---------------|
|  | RM          | US\$          |
| <b>Local calls</b><br>(subject to the call destinations) | 0.15 – 0.25 | 0.039 – 0.066 |
| <b>International calls</b><br>(subject to the countries) | 0.15 – 7.00 | 0.039 – 1.84  |

## Internet Data Centre (IDC)

This service offers co-location and hosting services to customers. IDC offers the latest physical environment necessary to keep customers' servers running at a very high speed access for 24 hours a day, 7 days a week and 365 days a year. Nationwide, TM Net and JARING have few data centres and located at major towns with 155 Mbps connectivity.

Co-location service allows customers to place a portion or all of client systems within the IDC. The client can cut down on ongoing network costs and scale Internet operations easily with the growth of business.

TM Net and JARING also provide professionally managed services such as administration services, backup services, load balancing, security services and managed security monitoring services.

## Broadband Services

TM Net and JARING offer broadband services using fixed and wireless technology to both residential and corporate customers.

The wireless broadband service offered by TM Net and JARING is available in major towns and is being extended to other areas nationwide.

## Satellite Services

This service uses satellite as a transport for IP traffic. It is currently offered to corporate consumers only. It is most suitable to those in remote areas or area where there is a limitation on the infrastructure and is an alternative to the fixed terrestrial lines. It uses C-band transponder; hence it will not be affected by weather condition. The earth satellite hub is located in Kuala Lumpur.

Three types of packages are currently available:

| Description      | Basic |      | Standard |      | Advanced |      |
|------------------|-------|------|----------|------|----------|------|
| Up link (Kbps)   | 256   |      | 256      |      | 256      |      |
| Down link (Kbps) | 512   |      | 1,024    |      | 2,048    |      |
| Monthly Charges  | RM    | US\$ | RM       | US\$ | RM       | US\$ |
|                  | 2,400 | 632  | 2,800    | 737  | 3,600    | 947  |

One time installation fees:

| Site Location         | West Malaysia |      |                      |       |             |       | East Malaysia |       |             |       |
|-----------------------|---------------|------|----------------------|-------|-------------|-------|---------------|-------|-------------|-------|
|                       | Klang Valley  |      | Outside Klang Valley |       | Remote Area |       | Town Area     |       | Remote Area |       |
|                       | RM            | US\$ | RM                   | US\$  | RM          | US\$  | RM            | US\$  | RM          | US\$  |
| Standard Installation | 3,500         | 921  | 4,000                | 1,053 | 4,250       | 1,118 | 5,000         | 1,316 | 6,000       | 1,579 |
| Standard Dismantling  | 3,500         | 921  | 4,000                | 1,053 | 4,250       | 1,118 | 5,000         | 1,316 | 6,000       | 1,579 |
| Reconnection (A)      | 100           | 26.3 | 100                  | 26.3  | 100         | 26.3  | 100           | 26.3  | 100         | 26.3  |
| Reconnection (B)      | 1,750         | 461  | 2,000                | 526   | 2,125       | 559   | 2,500         | 658   | 3,000       | 789   |

Note: • (A) - No site visit; (B) – Site visit  
• CIR – Committed Information Rate  
• Prices are charged based on CIR. Variation of CIR is charged at RM155 (US\$40.80) per 8-kbps per month

The coverage for satellite services is anywhere in the country and also covers some part of Asia-Pacific.

Source: Telekom Malaysia - [www.telekom.com.my](http://www.telekom.com.my)  
TM Net - [www.tm.net.my](http://www.tm.net.my)  
JARING - [www.jaring.my](http://www.jaring.my)

# Transportation Costs



## Container Haulage Rates

For a twenty-footer container:

### Short Haul (within 96 km from the port zone)

|           | per metric ton per km laden |           |
|-----------|-----------------------------|-----------|
|           | RM                          | US\$      |
| 1st 32 km | 18 sen                      | 4.7 cents |
| 2nd 32 km | 12.5 sen                    | 3.3 cents |
| 3rd 32 km | 7 sen                       | 1.8 cents |

### Long Haul (exceeding 96 km from the port zone)

|                     | per metric ton per km laden |           |
|---------------------|-----------------------------|-----------|
|                     | RM                          | US\$      |
| 1st 60 km           | 20 sen                      | 5.3 cents |
| 2nd 60 km           | 12 sen                      | 3.2 cents |
| Every km thereafter | 6 sen                       | 1.6 cents |

*Note: The forty-footer container rate is twice the twenty-footer container rate. Rates are charged on a round-trip basis comprising one-way laden and one-way empty whereby the charge for transportation of an empty container is half of the laden rate. The rates do not include highway toll payment.*

*Source: Container Hauliers Association of Malaysia*

## Ocean Freight Rates

Rates quoted are exclusive of all surcharges, i.e., ddc, thc, baf, etc.

| From Port Klang to :              | 20-ft container | 40-ft container |
|-----------------------------------|-----------------|-----------------|
|                                   | US\$            |                 |
| AUSTRALIA - Main ports            | 1,300           | 2,600           |
| CHINA - Shanghai                  | 300             | 600             |
| EUROPE - Main ports               | 1,400           | 2,800           |
| INDIA - Madras                    | 600             | 1,200           |
| JAPAN - Main ports                | 450             | 900             |
| KOREA - Pusan                     | 400             | 800             |
| MEDITERRANEAN - Main ports        | 1,400           | 2,800           |
| NEW ZEALAND - Main ports          | 1,300           | 2,600           |
| SOUTH AFRICA - Main ports         | 1,300           | 2,600           |
| TAIWAN - Keelung/Kaohsiung        | 450             | 900             |
| USA West Coast - Electronic goods | 5,620           | 7,245           |
| - Furniture                       | 3,675           | 4,650           |
| USA East Coast - Electronic goods | 7,025           | 9,005           |
| - Furniture                       | 5,195           | 6,565           |

*Sources: Malaysian International Shipping Corporation Berhad (MISC).*

*Ocean freight rates to the USA are published rates from APL-NOL (Malaysia) Sdn. Bhd.*



## Courier Service Rates

Various Malaysian and international companies provide courier services in Malaysia.

| Destination Country | Documents    |       |          |      | Merchandise |       |             |      | Max. Weight Limit (kg) |
|---------------------|--------------|-------|----------|------|-------------|-------|-------------|------|------------------------|
|                     | First 500 gm |       | Next 500 |      | First 500   |       | Next 500 gm |      |                        |
|                     | RM           | US\$  | RM       | US\$ | RM          | US\$  | RM          | US\$ |                        |
| Australia           | 43.00        | 11.32 | 14.00    | 3.68 | 53.00       | 13.95 | 14.00       | 3.68 | 20                     |
| Germany             | 41.00        | 10.79 | 23.00    | 6.05 | 99.00       | 26.05 | 23.00       | 6.05 | No limit               |
| Japan               | 41.00        | 10.79 | 12.00    | 3.16 | 48.00       | 12.63 | 12.00       | 3.15 | 30                     |
| Taiwan              | 40.00        | 10.53 | 9.00     | 2.37 | 40.00       | 10.53 | 9.00        | 2.37 | 30                     |
| UK                  | 66.00        | 17.36 | 15.00    | 3.95 | 66.00       | 17.37 | 15.00       | 3.95 | 30                     |
| USA                 | 45.00        | 11.84 | 18.00    | 4.74 | 52.00       | 13.68 | 18.00       | 4.74 | 20.00                  |

Source: Pos Malaysia Berhad - [www.pos.com.my](http://www.pos.com.my)

## Air Cargo Rates

From Kuala Lumpur to:

| Destination Country                                       | SCR* Item No. | Minimum Weight (kg)     | Rates/kg |                 | Destination Country | SCR* Item No. | Minimum Weight (kg) | Rates/kg |        |       |      |       |      |
|---|---------------|-------------------------|----------|-----------------|---------------------|---------------|---------------------|----------|--------|-------|------|-------|------|
|   |               |                         | RM       | US\$            |                     |               |                     | RM       | US\$   |       |      |       |      |
| AUSTRALIA - Perth   |               | Normal                  | 10.46    | 2.75            | USA - New York      |               | Normal              | 20.22    | 5.32   |       |      |       |      |
|   |               | 45                      | 7.85     | 2.07            |                     |               | 45                  | 15.61    | 4.11   |       |      |       |      |
|   |               | 250                     | 6.37     | 1.68            |                     |               | 100                 | 15.31    | 4.03   |       |      |       |      |
|   |               | 500                     | 5.89     | 1.55            |                     |               | 200                 | 14.06    | 3.70   |       |      |       |      |
|   |               | - Sydney                | Normal   | 13.27           |                     |               | 3.49                | 300      | 12.58  | 3.31  |      |       |      |
|   |               |                         | 45       | 9.95            |                     |               | 2.62                | 400      | 12.41  | 3.27  |      |       |      |
| 250   | 7.22          |                         | 1.90     | 500             |                     |               | 11.60               | 3.05     |        |       |      |       |      |
| 500   | 6.86          |                         | 1.81     | 4314            |                     |               | 300                 | 10.65    | 2.80   |       |      |       |      |
| GERMANY - Cologne/<br>Frankfurt/<br>Hamburg/<br>Stuttgart |               | Normal                  | 21.90    | 5.76            |                     |               | 4314                | 500      | 10.26  | 2.70  |      |       |      |
|   |               | 45                      | 16.43    | 4.32            |                     |               | 4314                | 1000     | 9.81   | 2.58  |      |       |      |
|   |               | 250                     | 8.28     | 2.18            |                     |               | 4416                | 100      | 10.01  | 2.63  |      |       |      |
|   |               | JAPAN - Osaka/<br>Tokyo |          | Normal          |                     |               | 12.85               | 3.38     | 4416   | 500   | 9.58 | 2.52  |      |
| 45  | 9.64          |                         |          | 2.54            | 4416                | 1000          | 8.44                | 2.22     |        |       |      |       |      |
| KOREA - Seoul   |               |                         |          | Normal          | 14.41               | 3.79          | - West Coast        |          | Normal | 18.95 | 4.99 |       |      |
|   |               |                         |          | 45              | 10.81               | 2.84          |                     |          | 45     | 14.35 | 3.78 |       |      |
|   |               |                         |          | TAIWAN - Taipei |                     | Normal        |                     |          | 10.27  | 2.70  | 100  | 14.06 | 3.70 |
|   |               |                         |          |                 |                     | 45            |                     |          | 7.70   | 2.03  | 200  | 12.79 | 3.37 |
|   |               | 250                     | 4.45     |                 |                     | 1.17          |                     |          | 300    | 11.33 | 2.98 |       |      |
|   |               | UK - London             |          |                 |                     | Normal        |                     |          | 23.87  | 6.28  | 400  | 11.16 | 2.94 |
| 45  | 17.88         |                         |          | 4.71            | 500                 | 10.33         | 2.72                |          |        |       |      |       |      |
| 250   | 8.52          |                         |          | 2.24            | 4314                | 300           | 9.37                | 2.47     |        |       |      |       |      |
| 4314  | 500           |                         |          | 8.97            | 2.36                |               |                     |          |        |       |      |       |      |
| 4314  | 1000          | 8.53                    | 2.24     |                 |                     |               |                     |          |        |       |      |       |      |
| 4416  | 100           | 8.84                    | 2.33     |                 |                     |               |                     |          |        |       |      |       |      |
| 4416  | 300           | 8.55                    | 2.25     |                 |                     |               |                     |          |        |       |      |       |      |
| 4416  | 1000          | 6.98                    | 1.84     |                 |                     |               |                     |          |        |       |      |       |      |

\*SCR=Specified Cargo Rates

Item No. 4314 - Electronic components (fabricated for electronic computers, auxiliary machines)

Item No. 4416 - Automobile radios, dictation machines, hearing aids, records, recording tapes, recording wires, radios, televisions, sound recording sets, electric appliances, lighting fixtures, enamelled wires, insulated wires, telephone apparatus, telegraph apparatus, teletype apparatus, electronic tubes and semi-conductors

Source: Tariff Division, Malaysian Airlines System Bhd - [www.mas.com.my](http://www.mas.com.my)

# Living in Malaysia



## Rented Accommodation, Furnished

|                                | Prime Urban Residential Area<br>in Kuala Lumpur |               | Suburbs of<br>Kuala Lumpur |             |
|--------------------------------|---|---------------|----------------------------|-------------|
|                                | (per month)                                     |               | (per month)                |             |
|                                | RM  | US\$          | RM                         | US\$        |
| <b>Houses</b>                  |   |               |                            |             |
| Bungalow                       | 5,600 - 25,000                                  | 1,474 - 6,579 | 3,200 - 15,000             | 842 - 3,947 |
| Semi-detached                  | 3,900 - 9,000                                   | 1,026 - 2,368 | 2,200 - 6,000              | 579 - 1,579 |
| Terrace                        | 2,000 - 3,300                                   | 526 - 868     | 1,100 - 3,700              | 290 - 974   |
| <b>Apartments/Condominiums</b> |   |               |                            |             |
| 1-bedroom                      | 1,600 - 2,500                                   | 421 - 658     | 1,000 - 1,500              | 263 - 395   |
| 2-bedroom                      | 2,200 - 7,500                                   | 579 - 1,974   | 1,400 - 3,200              | 368 - 842   |
| 3-bedroom                      | 3,500 - 12,500                                  | 921 - 3,290   | 1,500 - 4,500              | 395 - 1,184 |

Sources: • CH Williams, Talhar & Wong Sdn Bhd • Colliers, Jordan Lee & Jaafar • Collings Hui Sdn Bhd

## Hotel Rates

Average published room rates in:

|                     | Single / Double |      |
|---------------------|-----------------|------|
|                     | RM              | US\$ |
| <b>Kuala Lumpur</b> |                 |      |
| 5-Star Hotel        | 750             | 197  |
| 4-Star Hotel        | 400             | 105  |
| 3-Star Hotel        | 250             | 66   |
| <b>Penang</b>       |                 |      |
| 5-Star Hotel        | 1,060           | 279  |
| 4-Star Hotel        | 408             | 107  |
| 3-Star Hotel        | 312             | 82   |
| <b>Langkawi</b>     |                 |      |
| 5-Star Hotel        | 715             | 188  |
| 4-Star Hotel        | 578             | 152  |
| 3-Star Hotel        | 220             | 58   |



\*Inclusive of 10% service charge and 5% government tax

Source: Malaysian Association of Hotels  
[www.hotels.org.my](http://www.hotels.org.my)

## Golf Club Membership

|  | RM                                  | US\$                            |
|--|-------------------------------------|---------------------------------|
| <b>Corporate Membership</b><br>(one nominee) | 19,800 - 110,000<br>105.30 - 172.20 | 5,211 - 28,947<br>27.71 - 45.32 |
| <b>Monthly Subscription*</b>                 |                                     |                                 |
| <b>Green Fees</b> - Weekdays                 | 50 - 199                            | 13.16 - 52.37                   |
| - Weekends                                   | 80 - 319                            | 21.05 - 83.95                   |

\* Excluding 5% government tax

Sources: • Bukit Jalil Golf & Country Resort • Glenmarie Golf & Country Club • Darul Ehsan Golf Club  
• Kuala Lumpur Golf & Country Club • Saujana Golf & Country Club • Tropicana Golf & Country Club

## International School Fees



There are more than 30 international schools registered with the Ministry of Education, Malaysia. These schools are located in the Federal Territories of Kuala Lumpur and Labuan, and the states of Johor (Johor Bahru), Kelantan (Kota Bharu), Melaka, Negeri Sembilan (Mantin), Pahang (Kuantan), Penang (island), Perak (Ipoh), Sabah (Kota Kinabalu) and Sarawak (Kuching).

The fees shown below are from a cross-section of the schools and are calculated for a whole year.

### The International School of Kuala Lumpur (American curriculum)

| <b>Registration Fee</b>   | RM     | US\$  | <b>Tuition Fee per annum</b> | RM     | US\$   |
|---------------------------|--------|-------|------------------------------|--------|--------|
| Application               | 513    | 135   | Prep. reception & pre-jr.    | 22,317 | 5,873  |
| Kinderg. - grade 12       | 13,509 | 3,555 | Prep. senior - grade 5       | 33,664 | 8,859  |
| Prep-reception - prep jr. | 1,520  | 400   | Grades 6-8                   | 38,946 | 10,249 |
| Re-enrolment              | 3,515  | 925   | Grades 9-12                  | 42,237 | 11,115 |
| Family Deposit            | 10,013 | 2,635 |                              |        |        |

### Sri Utama International School, Kuala Lumpur (British curriculum)

| <b>Registration Fee</b>          | RM    | US\$ | <b>Tuition Fee per annum</b> | RM    | US\$  |
|----------------------------------|-------|------|------------------------------|-------|-------|
| Registration                     | 500   | 132  | Kindergarten                 | 4,610 | 1,213 |
| <b>Security fee (refundable)</b> |       |      | Lower Primary 1 - 3          | 5,100 | 1,342 |
| Kindergarten                     | 2,000 | 526  | Upper Primary 4 - 5          | 5,600 | 1,474 |
| Lower Primary                    | 2,550 | 671  | Lower Secondary 1 - 3        | 6,100 | 1,605 |
| Upper Primary                    | 2,800 | 737  | Upper Secondary 4 & 5        | 6,600 | 1,737 |
| Lower Secondary                  | 3,050 | 803  |                              |       |       |
| Upper Secondary                  | 3,300 | 868  |                              |       |       |

### French International School, Kuala Lumpur

| <b>Registration Fee</b> | RM    | US\$  | <b>Tuition Fee per annum</b> | RM     | US\$  |
|-------------------------|-------|-------|------------------------------|--------|-------|
| Registration            | 6,750 | 1,776 | Kindergarten                 | 10,917 | 2,873 |
| Application             | 1,000 | 263   | Primary School               | 13,770 | 3,624 |
| Surety deposit          | 3,750 | 987   | High School                  | 19,341 | 5,090 |
|                         |       |       | College                      | 24,063 | 6,332 |

### Deutsche Schule, Kuala Lumpur

| Registration Fee         |         |       | Tuition Fee per annum |          |       |
|--------------------------|---------|-------|-----------------------|----------|-------|
|                          | RM      | US\$  |                       | RM       | US\$  |
| Membership               | : 300   | 79    | Kindergarten          | : 11,400 | 3,000 |
| Registration             | : 4,500 | 1,184 | Class 1 - 4           | : 15,000 | 3,947 |
| Year 1 - 10 reg.         | : 6,000 | 1,579 | Class 5 - 10          | : 16,200 | 4,263 |
| Deposit Fee (refundable) |         |       |                       |          |       |
| Kindergarten             | : 2,850 | 750   |                       |          |       |
| Class 1 - 4              | : 3,750 | 987   |                       |          |       |
| Class 5 - 10             | : 4,050 | 1,066 |                       |          |       |

### Japanese School of Kuala Lumpur

| Registration Fee    |         |      | Tuition Fee per annum |         |       |
|---------------------|---------|------|-----------------------|---------|-------|
|                     | RM      | US\$ |                       | RM      | US\$  |
| Kindergarten        | : 1,000 | 263  | Kindergarten          | : 7,200 | 1,895 |
| Primary & Secondary | : 2,000 | 526  | Primary               | : 5,040 | 1,326 |
|                     |         |      | Senior 1 - 3          | : 5,400 | 1,421 |

### Chinese Taipei School, Kuala Lumpur

| Registration Fee     |         |      | Tuition Fee per annum |         |       |
|----------------------|---------|------|-----------------------|---------|-------|
|                      | RM      | US\$ |                       | RM      | US\$  |
| Entrance Fee         | : 2,000 | 526  | Elementary            | : 2,000 | 526   |
| Building Fund        | : 1,000 | 263  | Middle School         | : 3,000 | 790   |
| Parents' Association | : 60    | 16   | High School           | : 4,000 | 1,053 |
| Non-Taiwanese        | : 1,000 | 263  |                       |         |       |
| Re-entry             | : 1,000 | 263  |                       |         |       |

## Health Care

### Consultation Fees Charged by General Practitioners

|              | RM       | US\$        |
|--------------|----------|-------------|
| Minor        | 30 - 35  | 7.9 - 9.2   |
| Intermediate | 35 - 75  | 9.2 - 19.7  |
| Major        | 75 - 125 | 19.7 - 32.9 |

### Consultation Fees Charged by Physicians, Paediatricians and Psychiatrists

|              | Initial |      | Follow-up |      |
|--------------|---------|------|-----------|------|
|              | RM      | US\$ | RM        | US\$ |
| Simple       | 60      | 16   | 35        | 9    |
| Intermediate | 120     | 32   | 60        | 16   |
| Complex      | 180     | 47   | 90        | 24   |

Source: Malaysian Medical Association - [www.mma.org.my](http://www.mma.org.my)

### Hospital Ward Charges

| Category of Ward | Per night |         |
|------------------|-----------|---------|
|                  | RM        | US\$    |
| Single Bedded    | 195 - 228 | 51 - 60 |
| 2 - Bedded       | 120 - 140 | 32 - 37 |
| 4 - Bedded       | 88 - 98   | 23 - 26 |

Sources: • Pantai Medical Centre, Kuala Lumpur • Ampang Puteri Specialist Hospital, Kuala Lumpur  
• Subang Medical Centre, Selangor • Damansara Specialist Hospital, Selangor

## ▶ Domestic Help

|                                   | per month     |           |
|-----------------------------------|---------------|-----------|
|                                   | RM            | US\$      |
| Servant (foreign maid, full-time) | 700 - 1,000   | 184 - 263 |
| Driver (basic)                    | 1,200 - 1,500 | 316 - 395 |

## ▶ Public Transport

| Taxi Fares   | RM          | US\$        |
|--|-------------|-------------|
| On Meter (by kilometre)                            |             |             |
| • For the first 2 km                               | 2           | 0.53        |
| • For every subsequent 200 m                       | 0.10        | 0.03        |
| Radiophone Charges                                 |             |             |
| • For every taxi call                              | 1           | 0.26        |
| • All luggage placed in the boot                   | 1           | 0.26        |
| Bus Fares  |             |             |
| RAPID KL   | 0.70 - 2.00 | 0.18 - 0.53 |
| Light Rail Transit                                 |             |             |
| (Services available only in Kuala Lumpur/Selangor) |             |             |
| PUTRA line   | 0.70 - 2.50 | 0.18 - 0.66 |
| STAR line  | 0.70 - 2.80 | 0.18 - 0.74 |
| KLIA Express (Standard Single Trip)                | 35          | 9.21        |
| KL Monorail  | 1.20 - 2.50 | 0.32 - 0.66 |

## Domestic Airfares

Selected destinations from Kuala Lumpur:

|                  | Business Class |      | Economy |      |
|------------------|----------------|------|---------|------|
|                  | RM             | US\$ | RM      | US\$ |
| Penang           | 236            | 62   | 169     | 45   |
| Langkawi         | 303            | 80   | 216     | 57   |
| Johor Bahru      | 211            | 56   | 152     | 40   |
| Kuantan          | 170            | 45   | 123     | 32   |
| Kuala Terengganu | 236            | 62   | 169     | 45   |
| Kuching          | 383            | 101  | 273     | 72   |
| Kota Kinabalu    | 632            | 166  | 448     | 118  |

Source: Malaysian Airlines System Bhd. - [www.mas.com.my](http://www.mas.com.my)

## ▶ Eating Out in Malaysia

Prices quoted are for the city of Kuala Lumpur and would generally be lower for other locations in Malaysia.

|   | RM            | US\$          |
|---|---------------|---------------|
| A lunch at a food court                     | 6 - 9         | 1.60 - 2.37   |
| A lunch at a restaurant in a 5 - star hotel | 50 - 100      | 13.16 - 26.30 |
| Burger King (Whopper <sup>®</sup> )         | 6.50          | 1.71          |
| KFC (3-piece plate)                         | 7.90          | 2.08          |
| Mc Donald's (Big Mac <sup>™</sup> )         | 4.80          | 1.26          |
| Pizza Hut (12 - inch pizza)                 | 22 - 30       | 5.79 - 7.89   |
| Sushi King (Set meals)                      | 12.90 - 24.90 | 3.40 - 6.55   |

## ▶ Shopping in Kuala Lumpur



Kuala Lumpur is a favourite destination of shoppers. A wide range of competitively-priced products are available here.

| Product                              | RM     | US\$      |
|--------------------------------------|--------|-----------|
| A night's stay in a suite in Hyatt's | 978 ++ | 257.40 ++ |
| A pair of Nike tennis shoes          | 199    | 52.37     |
| A pair of Nike Dura feel golf gloves | 49     | 12.89     |
| 75ml of Chanel No.5                  | 283    | 74.47     |
| 60ml of Estee Lauder's Whitelinen    | 175    | 46.05     |
| 100ml of Calvin Klein's Eternity     | 214    | 56.31     |
| Mont Blanc's fountain pen            | 1,160  | 305.26    |
| Prada dress                          | 5,600  | 1,473.68  |
| Armani suit for men                  | 4,499  | 1,183.95  |
| Coach briefcase                      | 2,390  | 628.95    |
| Coach handbag                        | 1,165  | 306.58    |
| Sony MP3 Playback                    | 398    | 104.74    |

## ▶ Prices of Selected Consumer Items

| Prices in supermarkets                | US\$        |
|---------------------------------------|-------------|
| A can of Coke                         | 0.26 - 0.32 |
| A pack of cigarettes (premium 20s)    | 1.71        |
| A can of beer (320 ml)                | 1.28 - 1.71 |
| A bottle of mineral water (1.5 litre) | 0.29 - 0.50 |
| A box of cornflakes (275g)            | 1.55        |
| A loaf of wholemeal bread (420g)      | 0.50 - 0.64 |

## ▶ Non-dutiable Goods

The following are some of the goods available free of duty in Malaysia:

fountain pens, books, perfumes, cosmetics, portable radios, watches, cameras, video cameras, calculators, computers, fishing equipment, golf clubs, tennis and badminton racquets, medical equipment, manicure preparations, e.g. nail polishers & varnishes, varnish removers, leather goods, e.g. shoes, handbags, wallets, purses, suitcases, travelling bags and briefcases.

Source: Royal Customs Malaysia  
[www.customs.gov.my](http://www.customs.gov.my)

# Useful Addresses



## Relevant Organisations

### Container Hauliers Association of Malaysia

Lot 6, 1st Floor  
Jalan Sultan Mohamad 3  
Kawasan Industri  
Bandar Sultan Sulaiman  
42000 Pelabuhan Kelang  
Selangor, Malaysia  
Tel : 60(3) 3176 8784  
Fax : 60(3) 3176 8785

### Malaysian Industrial Estates Berhad

3, Jalan 31/10A  
Taman Perindustrian IKS, Mukim Batu  
68100 Kuala Lumpur, Malaysia  
Tel : 60(3) 6186 2616  
Fax : 60(3) 6186 2068  
e-mail : info@miel.com.my  
Website : www.miel.com.my

### Federation of Malaysian Manufacturers

3, Persiaran Dagang  
PJU 9, Bandar Sri Damansara  
52200 Kuala Lumpur, Malaysia  
Tel : 60(3) 6276 1211  
Fax : 60(3) 6274 1266 / 7288  
e-mail : webmaster@fmm.org.my  
Website : www.fmm.org.my

### Malaysian International Chamber of Commerce and Industry

C-8-8, Block C, Plaza Mont' Kiara  
2, Jalan Kiara, Mont' Kiara  
50480 Kuala Lumpur, Malaysia  
Tel : 60(3) 6201 7708  
Fax : 60(3) 6201 7705 / 6  
e-mail : micci@micci.com  
Website : www.micci.com

### MIMOS Berhad Technology Park Malaysia

57000 Kuala Lumpur, Malaysia  
Tel : 60(3) 8996 5000  
Fax : 60(3) 8996 4658  
e-mail : mimos@mimos.my  
Website : www.mimos.my

### Indah Water Konsortium Sdn. Bhd

CA106, 4th Floor, City Square Centre  
182 Jalan Tun Razak  
50400 Kuala Lumpur, Malaysia  
Tel : 60(3) 2163 6118 /  
60(3) 2162 8892  
1-800-88-3495  
Fax : 60(3) 2163 6128  
e-mail : comms@iwk.com.my  
Website : www.iwk.com.my

### MISC Berhad

Level 25, Menara Dayabumi  
Jalan Sultan Hishamuddin  
50050 Kuala Lumpur, Malaysia  
Tel : 60(3) 2273 8088  
Fax : 60(3) 2275 2049 /  
2273 6602  
Website : www.misc-bhd.com

### Inland Revenue Board

Companies Branch  
Level 15, Block 9  
Government Office Complex  
Jalan Duta  
50600 Kuala Lumpur, Malaysia  
Tel : 60(3) 6201 7055  
Fax : 60(3) 6201 1330  
e-mail : lhdn@hasilnet.org.my  
Website : www.hasilnet.org.my

### Companies Commission of Malaysia

2nd, 10th - 18th Floor, Putra Place  
100, Jalan Putra  
50622 Kuala Lumpur, Malaysia  
Tel : 60(3) 4047 6000  
Fax : 60(3) 4047 6317  
Website : www.ssm.com.my

### Kualiti Alam Sdn. Bhd.

15th Floor, Menara 2  
Faber Towers, Taman Desa  
Jalan Kelang Lama  
58100 Kuala Lumpur, Malaysia  
Tel : 60(3) 7966 4000  
Fax : 60(3) 7966 4040  
e-mail : csd@kualitiam.com.my  
Website : www.kualitiam.com.my

### Sabah Electricity Sdn. Bhd.

Wisma SESB  
Jalan Tunku Abdul Rahman  
88673 Kota Kinabalu  
Sabah, Malaysia  
Tel : 60(88) 282 699  
Fax : 60(88) 223 320  
email : webmaster@sesb.com.my  
Website : www.sesb.com.my

### Malaysian Airlines System Berhad

33rd Fl., Bangunan MAS  
Jalan Sultan Ismail  
50250 Kuala Lumpur, Malaysia  
Tel : 60(3) 2161 0555  
Fax : 60(3) 2161 3472  
e-mail : grpcomm@  
malaysiaairlines.com.my  
Website : www.mas.com.my

### Sarawak Electricity Supply Corporation

Wisma SESCO  
Petra Jaya,  
93673 Kuching  
Sarawak, Malaysia  
Tel : 60(82) 441 188  
Fax : 60(82) 444 433  
email : webadmin@sesco.po.my  
Website : www.sesco.com.my

### Immigration Department of Malaysia

(Ministry of Home Affairs)  
Employment Pass Division  
3rd Fl., Block 2G4 (Podium), Precinct 2  
Federal Government Administrative  
Centre 62550 Putrajaya,  
Wilayah Persekutuan  
Malaysia  
Tel : 60(3) 8880 1000  
Fax : 60(3) 8880 1200  
e-mail : pro@imi.gov.my  
Website : www.imi.gov.my

### Malaysian Employers Federation

3A06 - 3A07, Block A  
Pusat Dagangan Phileo Damansara II  
No. 15, Jalan 16/11,  
46350 Petaling Jaya  
Off Jalan Damansara  
Selangor, Malaysia  
Tel : 60(3) 7955 7778  
Fax : 60(3) 7955 6808  
e-mail : mef-hq@mef.po.my  
Website : www.mef.org.my

### Telekom Malaysia Berhad

Level 51 (North Wing)  
Menara Telekom  
Off Jalan Pantai Baru  
50672 Kuala Lumpur, Malaysia  
Tel : 60(3) 2240 1211 /  
1221 / 1225  
Fax : 60(3) 2283 2415 /  
2284 8039  
e-mail : feedback@telekom.com.my  
Website : www.telekom.com.my

### Tenaga Nasional Berhad

129, Jalan Bangsar  
P.O. Box 11003  
50732 Kuala Lumpur, Malaysia  
Tel : 60(3) 2282 5566 / 2121  
Fax : 60(3) 2282 4835  
e-mail : webadmin@tnb.com.my  
Website : www.tnb.com.my

### TM Net Sdn. Bhd.

3rd Floor, TM IT Complex  
3300 Lingkar Usahawan 1 Timur  
63000 Cyberjaya  
Selangor, Malaysia  
Tel : 1-300-88-1500  
60(3) 8318 8027  
Fax : 60(3) 8318 8077  
e-mail : support@tm.net.my  
Website : www.tm.net.my  
www.bluehyppo.com

## State Agencies

### Johor Corporation

13th Fl, Menara Johor Corporation,  
Kotaraya, 80000 Johor Bahru  
Johor, Malaysia  
Tel : 60(7) 223 2692  
Fax : 60(7) 223 3175  
e-mail : pdnjohor@jcorp.com.my  
Website : www.jcorp.com.my

### Perak State Development Corporation

Wisma Wan Mohamed  
Jalan Panglima Bukit Gantang Wahab  
P.O. Box 217  
30904 Ipoh  
Perak, Malaysia  
Tel : 60(5) 529 6600  
Fax : 60(5) 529 6604  
e-mail : info@pknperak.gov.my

### Kedah State Development Corporation

14th Fl., Wisma PKNK  
Jalan Sultan Badlishah  
05000 Alor Star  
Kedah, Malaysia  
Tel : 60(4) 775 2455  
Fax : 60(4) 731 2957

### Perlis State Economic Development Corporation

No. 173 - 191, Taman Kemajuan  
Jalan Raja Syed Alwi  
01000 Kangar  
Perlis, Malaysia  
Tel : 60(4) 976 1088 / 37  
Fax : 60(4) 976 2181  
e-mail : pkenps@yahoo.com

### Kelantan State Economic Development Corporation

8th-11th Fl., Bangunan PKINK  
Jalan Tengku Maharani  
Peti Surat 142  
15710 Kota Bharu  
Kelantan, Malaysia  
Tel : 60(9) 744 5055  
Fax : 60(9) 744 1700  
e-mail : pkink@pkink.gov.my  
Website : www.pkink.gov.my

### Sabah Economic Development Corporation

8th-10th Fl., Wisma SEDCO  
Lorong Plaza Wawasan  
P.O. Box 12159  
88823 Kota Kinabalu  
Sabah, Malaysia  
Tel : 60(88) 234 116  
Fax : 60(88) 219 263  
e-mail : sedco1@po.jaring.my  
Website : www.sabah.gov.my  
/sedco/

### Malacca State Development Corporation

11th-13th Fl., Graha Maju  
Jalan Graha Maju  
75740, Melaka  
Malaysia  
Tel : 60(6) 282 5711  
Fax : 60(6) 284 9686 / 9  
e-mail : pknm@tm.net.my  
Website : www.pknm.com

### Sarawak Economic Development Corporation

6th-11th Fl., Bangunan Menara SEDC  
Jalan Tunku Abdul Rahman  
P.O.Box 400  
93902 Kuching  
Sarawak, Malaysia  
Tel : 60(82) 416 777  
Fax : 60(82) 424 330  
e-mail : ssedc@pop1.jaring.my  
Website : www.sedc.com.my

### Negeri Sembilan State Development Corporation

Bangunan PKNNS  
Jalan Yam Tuan, P.O. Box 158,  
70710 Seremban  
Negeri Sembilan, Malaysia  
Tel : 60(6) 762 3251 / 2  
Fax : 60(6) 763 7924  
e-mail : pknns@tm.net.my  
Website : www.sukns.gov.my/pknns

### SSIC Berhad

(Selangor State Investment Centre)  
24th Fl., Wisma MPSA  
Persiaran Perbandaran  
40000 Shah Alam  
Selangor, Malaysia  
Tel : 60(3) 5510 2005 / 6  
Fax : 60(3) 5519 6403 /  
5511 2008  
e-mail : info@ssic.com.my  
Website : www.ssic.com.my

### Pahang State Development Corporation

16th Fl., Kompleks Teruntum  
Jalan Mahkota,  
25000, Kuantan  
Pahang, Malaysia  
Tel : 60(9) 513 5566  
Fax : 60(9) 513 0510  
e-mail : pknppahang.gov.my  
Website : www.pcd.gov.my

### Terengganu State Economic Development Corporation

14th FL., Menara Permint  
Jalan Sultan Ismail  
20200 Kuala Terengganu,  
Terengganu, Malaysia  
Tel : 60(9) 622 2155  
Fax : 60(9) 623 3880  
e-mail : admin@pmint  
terengganu.gov.my  
Website : www.pmint.  
terengganu.gov.my

### Penang Development Corporation

1, Persiaran Mahsuri  
Bandar Bayan Baru  
11909 Bayan Lepas  
Penang, Malaysia  
Tel : 60(4) 634 0111  
Fax : 60(4) 643 2405  
e-mail : enquiry@pdc.gov.my  
Website : www.pdc.gov.my



## **MIDA State Offices**

### **KEDAH DARUL AMAN & PERLIS INDERA KAYANGAN**

**Malaysian Industrial Development Authority**  
8th Floor, Wisma PKNK, Jalan Sultan Badlishah  
05000 Alor Setar, Kedah Darul Aman, Malaysia  
Tel : 60 (4) 731 3978  
Fax : 60 (4) 731 2439  
e-mail : midaas@po.jaring.my

### **PULAU PINANG**

**Malaysian Industrial Development Authority**  
4.03 Tingkat 4, Menara PSCI,  
39, Jalan Sultan Ahmad Shah  
10050 Pulau Pinang, Malaysia  
Tel : 60 (4) 228 0575  
Fax : 60 (4) 228 0327  
e-mail : midapg@po.jaring.my

### **KELANTAN DARUL NAIM**

**Malaysian Industrial Development Authority**  
5th Floor, Bangunan PKINK,  
Jalan Tengku Maharani Puteri, 15000 Kota Bharu,  
Kelantan Darul Naim, Malaysia  
Tel : 60 (9) 748 3151  
Fax : 60 (9) 744 7294  
e-mail : midakb@po.jaring.my

### **PERAK DARUL RIDZUAN**

**Malaysian Industrial Development Authority**  
2nd Floor, Wisma Wan Mohamed, Jalan Panglima  
Bukit Gantang Wahab, P.O. Box 210, 30720 Ipoh  
Perak Darul Ridzuan, Malaysia  
Tel : 60 (5) 253 9300  
Fax : 60 (5) 255 2661  
e-mail : midapr@po.jaring.my

### **TERENGGANU DARUL IMAN**

**Malaysian Industrial Development Authority**  
5th Floor, Menara Yayasan Islam Terengganu,  
Jalan Sultan Omar, 20300 Kuala Terengganu,  
Terengganu Darul Iman, Malaysia  
Tel : 60 (9) 622 7200  
Fax : 60 (9) 623 2260  
e-mail : midakt@pd.jaring.my

### **PAHANG DARUL MAKMUR**

**Malaysian Industrial Development Authority**  
Suite 3, 11th Floor, Kompleks Teruntum  
P.O.Box 178, 25720 Kuantan,  
Pahang Darul Makmur, Malaysia  
Tel : 60 (9) 513 7334  
Fax : 60 (9) 513 7333  
e-mail : midaphg@po.jaring.my

### **MELAKA**

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