

By : DATO' SRI MOHD NAJIB TUN ABD RAZAK
Venue:
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**Title: OCCASION OF THE LAUNCHING OF OTC SECURITY
SOLUTION PRODUCTS AND THE SIGNING OF JOINT
VENTURE AND SOLE AGENT AGREEMENTS**

Yang Berhormat Senator Dato Hamzah Zainuddin,
Chairman, OTC Security Solutions Sdn Bhd

Yang Berbahagia, Tan Sri Dato Tan Kok Ping,
Chief Executive Officer, OTC Security Solutions Sdn Bhd

Tan Sri-Tan Sri, Datuk-Datuk,

Distinguished Guests,

Ladies and Gentlemen,

Assalamualaikum Warahmatullahi Wabarakatuh and good
afternoon,

Let me firstly take this opportunity to thank OTC Security Solutions Sdn Bhd for inviting me to be here on this occasion for the launching of their three new products and the signing of the joint venture and sole agent agreements. I would also like to congratulate OTC Security Solutions for achieving these milestones of success that the company has recorded in such a short space of time.

Ladies and Gentlemen,

The products being rolled out today is, I believe, a showcase of Malaysian entrepreneurial and technological prowess in coming out with highly sophisticated ICT security products and for aggressively marketing them both locally and overseas. These various products are designed and developed locally and will play a major role in providing security solutions for both private and commercial applications. The appointment of overseas agents is also proof that local companies can compete in international markets and build up local brands.

Indeed this is a laudable achievement. It is clear evidence that Malaysians and Malaysian companies can achieve success

in any field, if we put our minds to it. It is proof positive that Malaysia can become leaders in the ICT sector if we are willing to learn and maximise the opportunities that are available to us. If we apply ourselves conscientiously and consistently there is no reason why Malaysia cannot someday emerge as an ICT powerhouse or as a leader in any other field for that matter.

Ladies and Gentlemen,

The ICT industry is one of the most intensively competitive industries in the world and players must constantly upgrade and innovate to stay competitive to survive. The Government is well aware of this and on its part, has supported the ICT industry by providing the necessary physical, legal as well as business infrastructure for local industries to operate more effectively and competitively especially vis-à-vis the multimedia Super Corridor. This also includes taking steps to reduce the cost of doing business, enhancing incentives as well as taking steps to simplify and speed up government processes and approvals.

Steps have also been taken to increase the supply of skilled knowledge workers by improving the education system and the setting up of the various technical colleges and universities to train such workers.

Meanwhile, funding for research and development has been made available for local entrepreneurs to tap into and research grants are also made available to those with innovative ideas and concepts. At the same time, the usage and adoption of innovative domestic ICT products is being promoted and in this regard, government and government linked companies have been encouraged to adopt policies to support the local ICT industry by making use of locally developed and marketed ICT products.

But there is only so much that any government can do. The people and the industry itself must be aggressive and dynamic. We must become more than mere consumers or reproducers of technology. We must become innovators. We must strive to always be at the cutting edge of technology, consistently delivering new applications and products that cater to the ever changing needs of modern society. Only then can we become truly successful and be regarded as a serious player in the global ICT market.

I am pleased that OTC is taking a prominent role towards realizing this objective. I am certain that some of the OTC Security Solutions products being launched today can be used by some Government agencies or Government linked companies. I hope others in the industry would be able to do the same and that locally incorporated MSC companies would be able to accelerate the rollout of products and services to the local and global market through stronger and more targeted marketing efforts. As I have said, it is absolutely imperative for us to maintain our efforts to be ever dynamic and progressive and always attune to changing global circumstances in order to ensure that we would move up the value chain.

Ladies and Gentlemen: ,

The combination of high technology and entrepreneurial skills have become the new driving force in many of the world's developed economies and I am glad to find that OTC Security is one such company that can be a part of the driving force to bring our country up to higher levels. With hard work and the techno-preneurial force behind it, I am sure OTC Security Solutions will continue to grow from strength to strength.

As a home grown technology based company, I am confident that OTC Security Solutions is taking the right steps to move in this direction by rolling out these three new products and the appointment for the overseas agents today.

Ladies and Gentlemen,

I would like to once again congratulate OTC Security Solutions for their successful efforts and thank them for inviting me to grace this occasion. With the best wishes and greatest pleasure, I am honored to hereby launch the VGuard, VTRAC and ONGUARD systems of OTC Security Solutions Sdn Bhd.

Thank you.